# GLOBAL GAMING REPORT Q3 2024

LOS ANGELES | SAN FRANCISCO | NEW YORK | LONDON | PARIS | MUNICH | BERLIN | DUBAI



## PROVEN TRACK RECORD IN GAMING M&A AND GROWTH FINANCING ADVISORY



#### MICHAEL METZGER in

Managing Partner
Los Angeles
michael.metzger@drakestar.com



# JULIAN RIEDLBAUER in

Partner Berlin julian.riedlbauer@drakestar.com



#### MOHIT PAREEK in

Principal
Los Angeles
mohit.pareek@drakestar.com

















































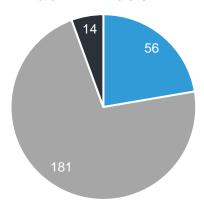




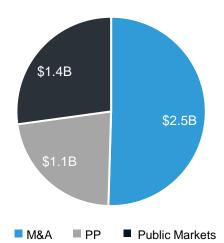


#### Q3 DEAL ACTIVITY IN GAMING & ESPORTS AND MARKET OUTLOOK

#### Q3 DEAL COUNT



#### **Q3 DEAL VALUE**



Note: Public Markets include IPOs, SPACs, and Public Financings Source: CapIQ, Pitchbook & DSP Research

#### **Q3 2024 Summary**

- With 56 announced M&A deals and \$2.5B in disclosed deal value, Q3 continued the strong uptick in M&A activity for the 4<sup>th</sup> straight quarter (70% growth in number of deals compared to Q3 last year).
- Playtika's acquisition of SuperPlay for \$700M at close (\$1.95B including earn-out) was the largest deal of the quarter. Other notable acquirers included Tencent (Aojue Digital), Warner Bros. Discovery (Player First), Krafton (Tango Gameworks), Capcom (Minimum Studios), Keywords (Wushu Studios), Nazara (Fusebox, Deltias Gaming) and Infinite Reality (LandVault).
- \$1.1B was raised in private financing through 181 deals, a notable growth in deal value, but the number of deals was similar relative to Q2. Large financings included Infinite Reality (\$350M), Hybe IM (\$80M), Gcore (\$60M), Volley (\$55M) and Saber Interactive. Investors continue to invest primarily in seed / early-stage companies (over 90%). Blockchain gaming attracted 32% of all investments and platform / tools 23%. Funding for growth stage gaming studios continued to be challenging.
- Andreessen Horowitz and Bitkraft were the most active large gaming VCs over the last 12 months followed by Play Ventures. Early-stage gaming and consumer investor Patron has raised \$100 million for its second fund.
- Tencent backed Shift Up had a bumper IPO with stock surging around 50% on trading debut (raised \$320M), while Nazara raised over \$100M in equity. Embracer Group refinanced its credit line (\$652M) and Kakao Games raised \$198M in bonds that are exchangeable for Krafton shares owned by Kakao.
- With a gradual recovery in public markets, Drake Star Gaming Index grew 10.2% for the first 9 months of this year. Top performers were SEA, Konami and Krafton and laggers were Ubisoft, Corsair and Unity.

#### Outlook

- . M&A activity is expected to further strengthen for the rest of this year and next, continuing its strong growth over the last year, on the back of lowering interest rates and a gradual broader recovery in the public gaming market.
- While we expect some large transformative deals from industry leaders such as Tencent, Take-Two, Savvy/Scopely and Playtika, the trend of strong growth in mid to small sized deal count will likely continue. With limited mid / late funding available, some gaming studios will choose an earlier exit and join a larger company.
- PE firms have been a major consolidator this year (CVC /Jagex, EQT/ Keywords), and we anticipate more acquisitions / take-private deals led by financial sponsors. We also expect more divestitures of large gaming divisions.
- For private financings, AI, mixed reality, platform and tools continue to be hot segments.
- As broader gaming markets continues to recover, we anticipate IPO ready gaming companies to start exploring their listing ambitions in 2025.



































Patron















#### **GAMING KEY HEADLINES: Q3 2024**

M&A







• Infinite Reality acquired Landvault, a provider of tools and services for building 3D experiences, for \$450M to strengthen its capabilities in the development of immersive digital environments











Daybreak Games, a subsidiary of the Swedish gaming company EG7, acquired the American PC/console developer Singularity Six, adding the game Palia to its portfolio of live-service multiplayer titles





Warner Bros. Games acquired Player First Games, the developer of MultiVersus, a fighting game featuring Warner Bros. characters





· Series Entertainment acquired San Francisco based mobile games developer Pixelberry Studios from Nexon as part of its strategy of integrating its generative AI technology into video game development





**Fundraising** 



Infinite Reality, the Connecticut-based immersive media company, raised \$350M from undisclosed private multi-family offices





R E A L I T Y



Gcore, a provider of cloud services for various applications including gaming, raised a \$60M Series A round led by Wargaming Group

Hybe IM, the gaming subsidiary of South Korean entertainment company Hybe, raised \$80M in a round led by Makers Fund to expand its













50







- E-Pal, a platform for finding gaming companions, raised two funding rounds totaling \$30M that included a16z and Galaxy Interactive
- Saber Interactive, the Florida-based PC/console developer, received an investment from Aleph Capital Partners and Crestview Partners

Public **Markets** 



Embracer Group raised a \$652M revolving credit facility to replace an old revolving credit facility at better terms







Kakao Games to raise \$198M in convertible that are convertible to the Krafton shares for early redemption of bonds and to develop new games



Nazara raised \$108M from investors including SBI Mutual Fund to support further strategic acquisitions

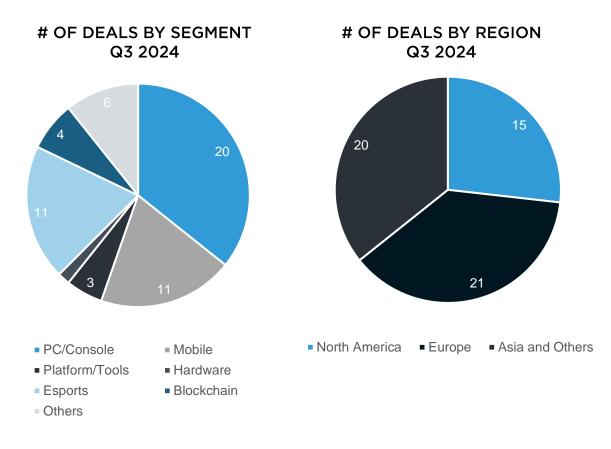


Venture Partners

publishing and development initiatives

## **GAMING M&A TRANSACTIONS Q3 2024**

#### 56 DEALS AND \$2.5B IN ANNOUNCED DEALS





Note: Voodoo's acquisition of BeReal is excluded from deal volume and deal value in Q224 Source: CaplQ, Pitchbook & DSP Research



#### **GAMING M&A TRANSACTIONS Q3 2024**

#### 56 ANNOUNCED DEALS AND \$2.5B IN DISCLOSED DEAL VALUE









- Playtika entered into an agreement to acquire mobile games developer SuperPlay for \$700M at close and up to \$1.95B including earn-out
- SuperPlay was founded by former Playtika employees and is known for the games Dice Dreams and Domino Dreams
- The deal is expected to drive growth for Playtika, expand its mobile portfolio, and bring an experienced team of developers into the company







- Daybreak Games, a subsidiary of the Swedish gaming company EG7, acquired the PC/console developer Singularity Six
- Singularity Six is known for the free-to-play MMO Palia
- This acquisition aligns with EG7's experience and expertise in operating live-service multiplayer games









- Infinite Reality acquired Landvault, a provider of tools and services for building 3D experiences, for \$450M
- This acquisition enhances Infinite Reality's capabilities in the development of immersive digital environments
- The deal is the latest in a series of acquisitions that Infinite Reality has recently engaged in







- Warner Bros. Games acquired Player First Games, the developer of MultiVersus, a fighting game featuring Warner Bros. characters
- Warner Bros. Games has served as the publisher for MultiVersus, which released in 2022
- The acquisition adds to the development capabilities of Warner Bros. Games



developer Fusebox for \$27.2M





- Nazara acquired the UK-based mobile games
- Fusebox is known for its story-driven games based on the Love Island reality TV show
- The deal is part of Nazara's strategy of building a global IP-based gaming business supported by its operations in India







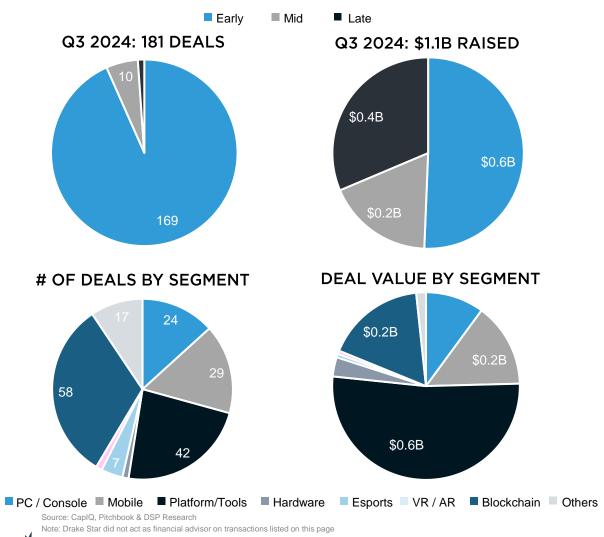
- Series Entertainment acquired San Francisco based mobile games developer Pixelberry Studios
- Pixelberry is known for the interactive narrative game Choices
- The acquisition is part of Series Entertainment's strategy to leverage its generative AI technology in game development

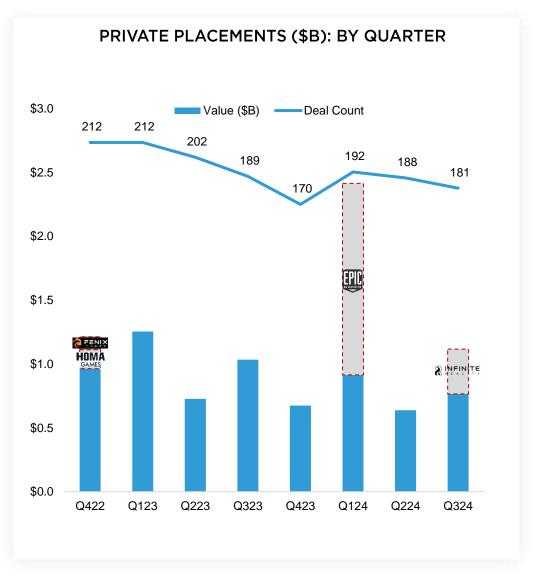
Source: CapIQ. Pitchbook & DSP Research Note: Drake Star acted as the financial advisor to Singularity Six



#### **GAMING PRIVATE PLACEMENTS Q3 2024**

## 181 DEALS AND \$1.1B IN DISCLOSED PRIVATE PLACEMENTS





## **GAMING PRIVATE PLACEMENTS: Q3 2024**

#### TOP PRIVATE PLACEMENTS

TARGET	SEGMENT	DATE	DEAL VALUE (\$M)	VALUATION (\$M)	SELECT INVESTORS	TARGET COUNTRY
R E A L I T Y	Others	Jul-24	350.0	5,100.0	Undisclosed	
HYBE	Mobile	Aug-24	80.0	-	Makers Fund, Hybe	
CORE	Platform/Tools	Jul-24	60.0	-	Wargaming Group, Constructor Capital	
AOLLEA	PC/Console	Jul-24	<u>55.0</u>	-	M12, Lightspeed Venture Partners	
PERATECH	Hardware	Jul-24	<u>31.5</u>	-	Dark Matter Partners	
<b>⊠</b> E-P∆L	Platform/Tools	Sep-24	30.0	-	Andreessen Horowitz, Galaxy Interactive	
<b></b>	Platform/Tools	Aug-24	28.0	-	Netflix, Dell Technologies Capital	
VIC GAME	Mobile	Aug-24	<u>27.2</u>	-	NCSoft	
NPC'-	Blockchain	Jul-24	18.0	-	Pantera Capital, Makers Fund	
<b>a·l</b> Artificial Agency	Platform/Tools	Jul-24	<u>16.0</u>	-	Radical Ventures, Toyota Ventures	•



www.drakestar.com

#### **GAMING PRIVATE PLACEMENTS Q3 2024**

#### 181 DEALS AND \$1.1B IN DISCLOSED PRIVATE PLACEMENTS





- Infinite Reality, the Connecticut-based immersive media company, raised \$350M from a private multi-family office
- The company announced that the funds will be used immediately to drive growth



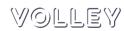


- Hybe IM, the gaming subsidiary of South Korean entertainment company Hybe, raised \$80M in a round led by Makers Fund
- Hybe IM aims to use the funds to expand its publishing and development initiatives





- Gcore, a provider of cloud services for various applications including gaming, raised a \$60M Series A round led by Wargaming Group
- Gcore aims to use the funds to grow its Al capabilities through efforts that include the procurement of Nvidia GPUs





- Volley, a developer of voice-enabled games powered by AI, raised a \$55M Series C round led by Microsoft's M12 Ventures and Lightspeed Venture Partners
- The investment will be used in the development of non-player characters powered by large language models and speech recognition technology





- E-Pal, a platform for finding gaming companions, raised two funding rounds totaling \$30M that included Andreessen Horowitz and Galaxy Interactive
- The funding will be mainly used for the development of an Al-enabled blockchain platform called Balance





- Saber Interactive, the Florida-based PC/console developer, received an investment from Aleph Capital Partners and Crestview Partners
- The company will use the funds to pay off debts related to its buyout from the Embracer Group earlier this year

Source: CapIQ, Pitchbook & DSP Research

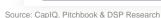
Note: Drake Star did not act as financial advisor on transactions listed on this page



## **MOST ACTIVE INVESTORS**

## TOP INVESTORS BY LTM DEAL COUNT

LARGE V	C FUNDS: SERII	ES A AND B FOC	USED
VC D	EALS SELECT	T INVESTMENTS	LOCATION
andreessen. horowitz	15 Yello	CARBONATED	
• BITKRAFT	15 METALC	RE <b>Jabali</b>	
PL	13 XPL	-^ KEK	
galaxy	10 A ROCKET	OVERW+RLD	
✓✓✓ MAKERS	9	TO THE	
KONVOY	5 pok pol	C SMAGIC POTION	
GRIFFIN GAMING PARTNERS	4 NEON	CHAMO GAMES	
HIRO CAPITAL	4	FFRAMEPLAY	
KIP KOREA INVESTMENT PARTNERS	4 ORDEF OF META	BITMAGIC	
GENERAL G CATALYST	3 <b>* •</b>	FU TU RE TRABE	



Source: CapIQ, Pitchbook & DSP Research
Note: The league tables above do not include accelerator investments. Drake Star did not act as financial advisor on transactions listed on this page.



SEE	D FOC	CUSED GAMING VC FUNDS	
VC I	DEALS	SELECT INVESTMENTS LOCATI	ON
THE GAMES FUND	10	OBELISK RAR	
VENTURES	8	SHARDBOUND STOKE	
GEM Capital	8	APPMAGIC SESCHATOLOGY ENTERTAINMENT	
PixCapital	8	<b>LNÜ WÖRLD</b> & onibi	
TIRT∧	8	<b>a·l</b> Artificial Agency	
F4*	6	SERIES MIDSUMMER STUDIOS	
Goodwater	6	∠meaus 💢 studio 🔝 Leonardo.Ai 🥌	
GAME VENTURES	5	BITMAGIC +	
LATON	4	grand +SLAY =	
Lvp.	4	BITPART.AI STEEL CITY	

## **MOST ACTIVE INVESTORS**

## TOP INVESTORS BY LTM DEAL COUNT

STRATEGIC INVESTORS														
INVESTOR	DEALS	SELECT INVESTMENTS	LOCATION											
anim (ca BRANDS	38	MONVEIL E-PAL	*											
KRAFTON	8	ESCHATOLOGY REFERENCE INTERACTIVE												
SONY	6	double jump	<b>(</b>											
SQUARE ENIX	6	elixir SOCERVERSE												
YELD GUILD GAMES	6	PENTAGON KOLETY	<b>&gt;</b>											
Tencent	4	STOKE BITMAGIC												
網易 NETEASE	4	BUILD A ADCKET BLUE SCARAB BOY												
kakao	4	🔾 albus 🕼												
BANDAI NAMCO	4	MAGMA												
SkyMavis	4	© O												

Source: C	apIQ, Pitchb	ook & DSF	Research

Note: The league tables above do not include accelerator investments. Drake Star did not act as financial advisor on transactions listed on this page.



BLOC	СКСНА	IN FOCUSED SEED VC FUN	IDS
VC	DEALS	SELECT INVESTMENTS	LOCATION
#SPARTAN	20	ILUVIUM METACENE	
BIG BRAIN HOLDINGS	13	BitRealms THIRD	
Sfermion	13	HIGHESS	
32-BIT	11	®eatifield	
SevenX	10	NALSOTVE CRLIQ	
CYPHER CAPITALER	9	■BlockGames	
MECHANISM CAPITAL	9	Milvares	
#H/SHED	8	•• hunch	
WH VENTURES	8	₩ BLOCKUS	
M®MENTUM	8	AVALON.	

## **GAMING LEAGUE TABLES: TOP BUYERS**

#### TOP 10 STRATEGIC BUYERS LTM

	DU I ERS	LEAGUE TA	ADLE
COMPANY	DISCLOSED DEAL VALUE (\$M)	# OF DEALS	SELECT DEALS
Playtika 🕜	\$1,950	1	Subsection.
R EALITY	\$785.0	4	S Landvault PRL actions face
Voodoo	\$542.2	1	BeReal.
<b>12</b>	\$460.0	1	gearbox
Tencent MINICLIP SUP	-	3	RACON EIR FUTURLAB 网元圣月
<b>⊗</b> Nazara <sup>™</sup> <b>⋄</b> NODWIN	\$187.7	6	Fusebox
AONIC	\$110.0	1	<b>D</b> Dreams
Keywords STUDIOS	\$97.1	2	THE MULTIPLAYER GROUP
<b>DEVOLUTE</b>	\$40.0	1	SYSTEM ERA
JL ATARI.	\$27.0	5	Intellivision Surgeon Digital

Source: CapIQ, Pitchbook & DSP Research

Note: Deal value only includes publicly disclosed transaction values. Drake Star did not act as financial advisor on transactions listed on this page.





## **PUBLIC MARKET VALUATIONS**

## ONLINE / MOBILE GAME DEVELOPERS & PUBLISHERS

COMPANY NAME North America / Europe - Mobile Focused	TICKER	COUNTRY	LTM	PRICE	MCAP	EV	REVENUE LTM	EBITDA LTM	EV/RE	VENUE NTM	EV/E LTM	BITDA NTM	PRICE/E LTM	ARNINGS NTM	REVENUE LTM	GROWTH NTM	EBITDA LTM	GROWTH NTM	EBITDA / RE
Light & Wonder	LNW	US	30-Jun-24	\$90.73	\$8,040.9	\$11,639.9	\$3,077.0	\$1,033.0	3.8x	3.5x	11.0x	8.9x	27.4x	18.7x	13%	8%	11%	26%	33.6%
Playtika	PLTK	IL	30-Jun-24	\$7.92	\$2,946.1	\$4,326.9	\$2,546.2	\$633.7	1.7x	1.7x	6.6x	5.7x	13.6x	10.9x	-1%	1%	-10%	19%	24.9%
Modern Times Group	MTG B	SE	30-Jun-24	\$7.79	\$932.4	\$690.8	\$561.3	\$150.9	1.2x	1.2x	4.3x	4.3x	NM	21.2x	7%	2%	34%	3%	26.9%
GDEV	GDEV	CY	30-Jun-24	\$24.51	\$443.8	\$337.8	\$443.2	\$54.7	0.8x	0.8x	6.0x	11.8x	9.9x	20.5x	-4%	-1%	43%	47%	12.3%
Stillfront Group	SF	SE	30-Jun-24	\$0.64	\$308.2	\$752.3	\$700.4	\$119.3	1.0x	1.1x	5.8x	3.1x	NM	3.0x	-5%	-7%	-30%	95%	17.0%
Huuuge	HUG	US	30-Jun-24	\$4.72	\$264.4	\$158.9	\$272.8	\$83.0	0.6x	0.6x	1.8x	2.2x	4.0x	5.9x	-8%	-10%	-14%	15%	30.4%
Ten Square Games	TEN	PL	30-Jun-24	\$24.91	\$158.0	\$135.6	\$102.4	\$24.3	1.3x	1.3x	5.4x	4.8x	10.0x	7.8x	-15%	1%	-22%	11%	23.7%
G5 Entertainment	G5EN	SE	30-Jun-24	\$9.00	\$70.2	\$51.1	\$115.9	\$9.7	0.4x	0.4x	5.0x	2.0x	7.2x	6.5x	-12%	-5%	-37%	150%	8.4%
East Side Games	EAGR	CA	30-Jun-24	\$0.53	\$42.9	\$37.2	\$60.5	\$10.1	0.6x	0.5x	3.7x	2.3x	15.0x	7.9x	-14%	17%	138%	60%	16.6%
								Average	1.3x	1.2x	5.5x	5.0x	12.5x	11.4x	-4%	1%	13%	47%	22%
								Median	1.0x	1.1x	5.4x	4.3x	10.0x	7.9x	-5%	1%	-10%	26%	24%
North America / Europe – PC / Console Foo	used																		
Electronic Arts	EA	US	30-Jun-24	\$143.44	\$37,896.8	\$37,315.8	\$7,298.0	\$1,797.0	5.1x	4.9x	19.7x	12.8x	33.8x	18.0x	-4%	5%	-11%	62%	24.6%
Take-Two Interactive	TTWO	US	30-Jun-24	\$153.71	\$26,942.7	\$29,968.5	\$5,403.1	\$487.8	5.5x	5.3x	51.9x	37.5x	NM	57.5x	-2%	4%	-14%	64%	9.0%
CD Projekt	CDR	PL	30-Jun-24	\$45.33	\$4,529.2	\$4,407.4	\$330.7	\$132.5	12.7x	23.3x	31.7x	50.7x	31.0x	78.1x	48%	-45%	49%	37%	40.1%
Embracer Group	EMBRAC B	SE	30-Jun-24	\$2.60	\$3,512.5	\$5,140.2	\$3,757.6	-\$459.0	1.3x	1.3x	NM	4.5x	NM	7.0x	NA	0%	NA	NA	-12.2%
Keywords Studios	KWS	GB	30-Jun-24	\$32.65	\$2,628.7	\$2,799.9	\$865.3	\$130.0	3.1x	2.8x	18.0x	14.4x	NM	24.9x	3%	9%	-1%	44%	15.0%
Paradox Interactive	PDX	SE	30-Jun-24	\$17.73	\$1,872.4	\$1,765.9	\$234.0	\$79.0	7.2x	7.5x	20.8x	12.3x	59.2x	27.9x	10%	-3%	-23%	74%	33.8%
Ubisoft	UBI	FR	31-Mar-24	\$11.26	\$1,472.3	\$2,930.3	\$2,482.4	\$402.6	1.1x	1.3x	6.2x	2.7x	8.1x	22.4x	27%	-10%	-46%	160%	16.2%
Team17 Group	TM17	GB	30-Jun-24	\$3.62	\$520.9	\$452.4	\$211.6	\$52.0	2.0x	2.1x	8.1x	8.1x	NM	12.2x	4%	-4%	11%	1%	24.6%
PlayWay	PLW	PL	30-Jun-24	\$76.27	\$503.4	\$441.8	\$73.3	\$41.9	5.8x	5.7x	9.9x	14.0x	16.2x	NA	10%	1%	-4%	28%	57.2%
Remedy Entertainment	REMEDY	FI	30-Jun-24	\$18.89	\$256.4	\$235.1	\$42.1	-\$15.8	5.4x	3.4x	NM	23.4x	NM	94.1x	5%	57%	NA	161%	-37.6%
Pullup Entertainment	ALPUL	FR	31-Mar-24	\$24.87	\$205.0	\$366.6	\$202.1	\$64.8	1.8x	1.0x	5.5x	2.6x	NM	6.4x	-3%	72%	1%	108%	32.1%
Devolver Digital	DEVO	US	30-Jun-24	\$0.41	\$191.6	\$158.6	\$100.1	\$2.6	1.5x	1.5x	54.3x	22.1x	NM	34.4x	-20%	7%	NA	173%	2.6%
People Can Fly	PCF	PL	31-Mar-24	\$3.77	\$135.7	\$109.8	\$43.2	\$1.4	2.5x	2.0x	39.8x	NM	NM	NA	10%	24%	-82%	NA	3.2%
Digital Bros	DIB	IT	30-Jun-24	\$9.38	\$133.8	\$167.6	\$126.4	\$43.9	1.3x	1.2x	3.7x	3.1x	NM	8.6x	0%	8%	-6%	19%	34.7%
EG7	EG7	SE	30-Jun-24	\$1.50	\$132.8	\$109.1	\$168.6	\$26.8	0.6x	0.6x	3.5x	2.7x	31.7x	12.1x	-16%	6%	-49%	42%	15.9%
Frontier Developments	FDEV	GB	31-May-24	\$3.21	\$124.0	\$112.8	\$113.6	-\$8.2	0.9x	1.0x	NM	2.7x	NM	NM	-15%	-1%	NA	NA	-7.2%
Bloober Team	BLO	PL	31-Mar-24	\$5.77	\$111.2	\$107.1	\$26.6	\$8.9	3.9x	NA	11.1x	NA	30.8x	NA	42%	NA	NA	NA	33.3%
Nacon	NACON	FR	31-Mar-24	\$0.97	\$102.5	\$208.7	\$180.9	\$7.5	1.1x	1.0x	18.8x	2.5x	4.6x	6.0x	8%	15%	-51%	NA	4.1%
CI Games	CIG	PL	30-Jun-24	\$0.42	\$77.1	\$86.5	\$69.9	\$9.7	1.2x	2.4x	8.3x	4.1x	16.3x	16.1x	480%	-50%	NA	106%	13.8%
Starbreeze AB	STAR B	SE	30-Jun-24	\$0.03	\$39.4	\$17.4	\$62.3	\$22.3	0.3x	1.0x	0.7x	3.3x	3.4x	NM	364%	-74%	NA	78%	35.7%
Skonec Entertainment	A276040	KR	30-Jun-24	\$3.09	\$38.8	\$24.1	\$3.5	-\$4.5	6.5x	NA	NM	NA	NM	NA	3%	NA	NA	NA	-128.1%
Snail Games	SNAL	US	30-Jun-24	\$0.72	\$26.5	\$13.5	\$73.3	-\$0.8	0.2x	0.1x	15.6x	0.7x	NM	3.8x	35%	32%	NA	NA	-1.0%
inyBuild	TBLD	US	30-Jun-24	\$0.05	\$20.3	\$10.9	\$40.2	-\$22.5	0.3x	0.3x	NM	NM	NM	NM	-30%	5%	NA	99%	-55.9%
								Average	3.1x	3.3x	18.2x	11.8x	23.5x	26.8x	44%	3%	-17%	78%	7%
								Median	1.8x	1.5x	13.3x	4.5x	23.5x	17.1x	4%	5%	-11%	69%	15%





## **PUBLIC MARKET VALUATIONS**

# DEVELOPERS IN JAPAN / KOREA AND CHINA (SHENZHEN LISTED)

COMPANY NAME	TICKER	COUNTRY	LTM	PRICE	MCAP	EV	REVENUE	<b>EBITDA</b>		VENUE		BITDA		ARNINGS				GROWTH	EBITDA / REV
Japan/Korea							LTM	LTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM
Sony	6758	JP	30-Jun-24	\$19.39	\$117,247.8	\$142,500.7	\$81,240.1	\$9,905.1	1.6x	1.6x	12.0x	9.2x	17.4x	17.4x	12%	-3%	7%	39%	12.2%
Nintendo	7974	JP	30-Jun-24	\$53.30	\$62,054.1	\$46,963.9	\$9,058.2	\$2,595.8	4.6x	4.8x	15.0x	16.2x	22.8x	28.5x	-17%	-4%	-30%	0%	28.7%
NEXON	3659	JP	30-Jun-24	\$19.75	\$16,387.5	\$12,512.0	\$2,708.6	\$819.7	4.1x	3.2x	14.1x	10.1x	34.7x	17.1x	10%	28%	-5%	34%	30.3%
Konami Holdings	9766	JP	30-Jun-24	\$101.53	\$13,762.6	\$12,403.1	\$2,348.0	\$747.7	4.7x	4.3x	14.7x	14.5x	30.4x	27.2x	20%	9%	54%	2%	31.8%
Krafton	A259960	KR	30-Jun-24	\$260.77	\$11,851.2	\$9,605.1	\$1,711.0	\$800.8	5.4x	4.7x	11.9x	10.1x	17.8x	15.6x	29%	14%	37%	14%	46.8%
Capcom	9697	JP	30-Jun-24	\$23.23	\$9,715.8	\$8,876.0	\$858.8	\$312.8	9.2x	7.1x	25.3x	16.1x	39.6x	26.8x	0%	30%	0%	57%	36.4%
Square Enix	9684	JP	30-Jun-24	\$39.75	\$4,771.1	\$3,196.1	\$2,117.2	\$298.5	1.3x	1.4x	9.5x	8.5x	35.5x	20.4x	-4%	-4%	21%	13%	14.1%
Sega Sammy	6460	JP	30-Jun-24	\$19.96	\$4,277.5	\$3,831.2	\$2,886.8	\$436.5	1.2x	1.2x	7.6x	7.7x	15.5x	13.8x	8%	-4%	-11%	2%	15.1%
NetMarble	A251270	KR	30-Jun-24	\$45.30	\$3,711.8	\$4,569.1	\$1,932.9	\$194.3	2.3x	2.1x	7.3x	15.6x	NM	23.6x	3%	6%	NA	43%	10.1%
NCSoft	A036570	KR	30-Jun-24	\$145.42	\$2,905.7	\$1,950.2	\$1,181.1	\$120.8	1.6x	1.5x	14.5x	10.0x	19.7x	26.6x	-21%	2%	-60%	55%	10.2%
Pearl Abyss	A263750	KR	30-Jun-24	\$29.39	\$1,805.1	\$1,603.0	\$244.2	\$12.6	6.3x	5.1x	NM	23.3x	73.7x	NM	-8%	23%	-39%	NA	5.1%
DeNA	2432	JP	30-Jun-24	\$12.45	\$1,385.9	\$1,283.9	\$836.5	\$14.2	1.4x	1.3x	NM	17.3x	NM	25.9x	-1%	3%	-72%	NA	1.7%
GungHo Online	3765	JP	30-Jun-24	\$21.51	\$1,200.2	\$655.3	\$691.9	\$151.6	0.8x	0.9x	3.8x	4.3x	13.1x	13.8x	-12%	-2%	-25%	10%	21.9%
Kakao Games	A293490	KR	30-Jun-24	\$13.32	\$1,090.1	\$1,634.5	\$716.1	\$97.6	2.2x	2.1x	14.4x	13.1x	NM	30.1x	-7%	2%	-27%	22%	13.6%
WeMade Entertainment	A112040	KR	30-Jun-24	\$25.89	\$870.1	\$986.9	\$496.9	-\$54.6	1.9x	1.7x	NM	32.6x	NM	38.3x	44%	11%	NA	153%	-11.0%
DoubleDown Interactive	DDI	KR	30-Jun-24	\$16.50	\$817.6	\$521.4	\$332.5	\$134.8	1.6x	1.5x	3.8x	3.9x	7.1x	7.3x	8%	5%	-23%	1%	40.5%
DOUBLEUGAMES	A192080	KR	30-Jun-24	\$38.07	\$754.7	\$575.3	\$447.5	\$186.5	1.2x	1.1x	2.9x	2.8x	5.8x	5.9x	2%	11%	26%	4%	41.7%
Gree	3632	JP	30-Jun-24	\$3.27	\$558.7	\$174.1	\$381.1	\$39.3	0.4x	0.4x	3.9x	NA	17.5x	18.8x	0%	5%	0%	NA	10.3%
NHN Entertainment	A181710	KR	30-Jun-24	\$12.99	\$427.6	\$359.2	\$1,722.5	\$114.3	0.2x	0.2x	3.0x	2.1x	NM	10.7x	9%	10%	15%	43%	6.6%
Com2uS	A078340	KR	30-Jun-24	\$31.90	\$364.4	\$518.7	\$484.1	\$3.5	1.0x	0.9x	NM	12.5x	NM	15.4x	-12%	12%	NA	NA	0.7%
Vespa	A299910	KR	30-Jun-24	\$72.29	\$341.3	\$349.5	\$1.6	-\$2.8	15.6x	NA	NM	NA	NM	NA	93%	NA	NA	NA	-169.3%
GAMEVIL	A063080	KR	30-Jun-24	\$16.98	\$112.0	\$210.4	\$120.5	\$4.6	1.7x	NA	55.3x	NA	NM	NA	24%	NA	NA	NA	3.9%
JOYCITY	A067000	KR	30-Jun-24	\$1.36	\$95.1	\$150.0	\$112.2	\$20.5	1.3x	1.2x	6.8x	10.1x	18.6x	12.5x	1%	7%	65%	31%	18.3%
T3 Entertainment	A204610	KR	30-Jun-24	\$1.00	\$62.3	\$13.1	\$38.5	\$6.6	0.3x	NA	1.6x	NA	15.3x	NA	-23%	NA	-17%	NA	17.1%
Me2on	A201490	KR	30-Jun-24	\$1.74	\$54.4	\$88.1	\$75.5	\$19.5	1.1x	NA	4.3x	NA	11.8x	NA	-6%	NA	-10%	NA	25.8%
				*	*-	*	•	Average	2.9x	2.3x	11.6x	12.0x	23.3x	19.8x	6%	8%	-5%	31%	11%
								Median	1.6x	1.5x	8.6x	10.1x	17.8x	18.1x	1%	6%	-7%	22%	14%
China (Shenzhen listed)								Wedian	1.0X	1.5X	8.0X	10.1X	17.6X	10.1X	170	6%	-1%	22%	14%
Quihoo 360	601360	CN	30-Jun-24	\$1.26	\$8,791.2	\$5.526.2	\$1,134.5	-\$53.3	4.7x	4.2x	NM	NM	NM	NM	-10%	704%	NA	NA	-4.7%
	300418	CN	30-Jun-24 30-Jun-24	\$5.35	\$6,791.2	\$6,844.2	\$686.9	-\$53.3 -\$6.7	9.6x		NM		89.4x	57.5x			NA NA	NA NA	-4.7%
Beijing Kunlun		CN		· · · · · · · · · · · · · · · · · · ·	+ - /	* - 7 -	*	* -		8.7x		41.2x			2%	11%			
37Games	002555	CN	30-Jun-24	\$2.55	\$5,613.3	\$4,816.7	\$2,479.5	\$405.9	1.9x	1.8x	11.4x	9.6x	14.7x	13.0x	12%	3%	8%	19%	16.4%
Kingnet Network	002517		30-Jun-24	\$1.70	\$3,604.7	\$3,177.4	\$670.7	\$213.8	4.6x	4.0x	14.2x	10.6x	16.5x	12.4x	32%	13%	15%	36%	31.9%
Giant Network	002558	CN	30-Jun-24	\$1.68	\$3,185.8	\$2,932.7	\$400.1	\$131.9	7.1x	6.2x	21.2x	12.3x	19.1x	15.1x	20%	14%	74%	74%	33.0%
Perfect World	002624	CN	30-Jun-24	\$1.37	\$2,722.8	\$2,472.4	\$838.1	-\$20.2	2.8x	2.4x	NM	17.1x	NM	30.4x	-26%	20%	NA ooo/	NA	-2.4%
Ourpalm	300315	CN	30-Jun-24	\$0.79	\$2,132.6	\$1,760.6	\$136.4	\$4.7	12.5x	11.6x	NM	28.8x	89.6x	51.5x	-3%	7%	-62%	NA 440/	3.4%
Youzu Interactive	002174	CN	30-Jun-24	\$1.32	\$1,192.3	\$1,092.2	\$203.9	\$56.3	5.2x	4.4x	18.2x	21.1x	57.8x	28.7x	-18%	18%	NA	11%	27.6%
Dalian Zeus	002354	CN	30-Jun-24	\$0.49	\$811.4	\$768.3	\$209.3	\$2.9	3.5x	NA	NM	NA	NM	NA	-20%	NA	NA	NA	1.4%
ZQ Games	300052	CN	30-Jun-24	\$2.10	\$550.6	\$566.8	\$34.7	-\$2.4	15.8x	13.6x	NM	NM	NM	NM	4%	16%	NA	68%	-7.0%
								Average	6.8x	6.3x	16.2x	20.1x	47.8x	29.8x	-1%	90%	9%	42%	10%
								Median	4.9x	4.4x	16.2x	17.1x	38.4x	28.7x	-1%	14%	12%	36%	2%

Source: CapIQ, As of September 30, 2024, in \$M except share price, EV/EBITDA and P/E multiples less than 0 and greater than 100 are denoted as NM



## **PUBLIC MARKET VALUATIONS**

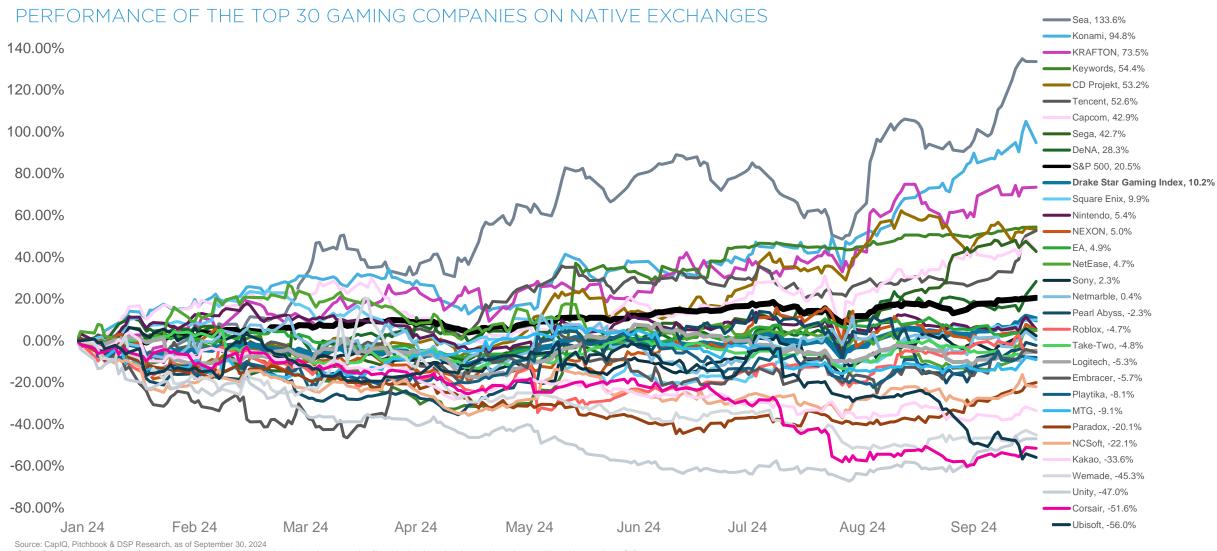
## ONLINE/MOBILE GAME DEVELOPERS IN CHINA/INDIA/SE ASIA AND HARDWARE/PLATFORMS/ADVERTISING/TOOLS/ESPORTS

COMPANY NAME	TICKER	COUNTRY	LTM	PRICE	MCAP	EV	REVENUE	<b>EBITDA</b>	EV/RE	VENUE	EV/E	BITDA	PRICE/E	ARNINGS	REVENUE	GROWTH	<b>EBITDA</b>	GROWTH	EBITDA / REV
China, South East Asia (US and HK	G listed) & India						LTM	LTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM
Tencent Holdings	700	CN	30-Jun-24	\$57.22	\$525,972.6	\$534,621.0	\$86,754.9	\$29,320.9	6.1x	5.5x	16.5x	13.4x	26.0x	17.3x	8%	9%	34%	31%	33.8%
NetEase	NTES	CN	30-Jun-24	\$93.51	\$60,266.6	\$45,706.7	\$14,689.6	\$4,342.1	3.1x	2.8x	10.4x	10.3x	15.3x	12.3x	8%	8%	23%	1%	29.6%
Sea Limited	SE	SG	30-Jun-24	\$94.28	\$54,148.8	\$52,456.4	\$14,468.0	\$374.7	3.6x	3.0x	76.4x	22.8x	NM	33.8x	14%	20%	-64%	NA	2.6%
International Games System	3293	TW	30-Jun-24	\$31.04	\$8,748.3	\$8,318.1	\$496.4	\$272.1	16.4x	13.0x	29.9x	NA	37.2x	29.3x	24%	26%	29%	NA	54.8%
G-bits Network	603444	CN	30-Jun-24	\$34.81	\$2,498.2	\$2,038.7	\$522.3	\$186.4	3.8x	3.5x	10.5x	9.0x	18.2x	17.2x	-24%	8%	-36%	17%	35.7%
YY	YY	CN	30-Jun-24	\$36.24	\$2,069.7	-\$509.6	\$2,266.6	\$132.8	NM	NM	NM	NM	9.0x	12.4x	-2%	1%	-21%	58%	5.9%
XD	2400	CN	30-Jun-24	\$3.28	\$1,581.6	\$1,335.9	\$530.7	\$22.8	2.5x	1.8x	43.7x	9.1x	NM	15.9x	7%	38%	NA	NA	4.3%
HUYA	HUYA	CN	30-Jun-24	\$5.10	\$1,161.3	\$264.4	\$858.7	-\$39.0	0.3x	0.3x	NM	8.0x	NM	18.3x	-24%	4%	NA	182%	-4.5%
Nazara	543280	IN	30-Jun-24	\$11.75	\$899.6	\$771.9	\$136.0	\$15.3	5.7x	5.2x	51.9x	42.2x	0.0x	NA	1%	10%	7%	20%	11.2%
NetDragon	777	CN	30-Jun-24	\$1.50	\$797.3	\$744.6	\$924.9	\$150.0	0.8x	0.8x	4.5x	3.2x	12.8x	7.7x	-8%	-2%	-23%	50%	16.2%
iDreamSky	1119	CN	30-Jun-24	\$0.35	\$581.2	\$755.3	\$227.3	-\$33.5	3.3x	1.6x	NM	NA	NM	7.0x	-29%	98%	NA	NA	-14.8%
Gamania Digital Entertainment	6180	IN	30-Jun-24	\$2.46	\$431.0	\$377.2	\$321.0	\$26.9	1.1x	0.9x	13.2x	5.3x	6.5x	12.9x	-2%	22%	-53%	160%	8.4%
Zengames Technology	2660	IN	30-Jun-24	\$0.37	\$374.9	\$113.2	\$271.9	\$102.1	0.4x	NA	1.1x	NA	4.3x	NA	-9%	NA	-18%	NA	37.6%
CMGE Technology Group	302	IN	30-Jun-24	\$0.12	\$356.0	\$373.4	\$317.0	\$22.3	1.2x	0.9x	15.5x	10.1x	NM	17.5x	-24%	27%	65%	60%	7.0%
Archosaur Games	9990	CN	30-Jun-24	\$0.29	\$230.9	-\$18.1	\$130.1	-\$31.0	NM	NM	NM	NM	NM	NM	44%	12%	NA	54%	-23.8%
FriendTimes	6820	IN	30-Jun-24	\$0.08	\$170.7	\$81.0	\$132.3	-\$18.7	0.6x	0.4x	NM	21.9x	NM	12.5x	-27%	42%	NA	119%	-14.2%
Ourgame	6899	KY	30-Jun-23	\$0.02	\$26.4	-\$0.6	\$42.4	-\$6.7	NM	NA	NM	NA	NM	NA	95%	NA	NA	NA	-15.8%
								Average	3.5x	3.0x	24.9x	14.1x	14.4x	16.5x	3%	22%	-5%	68%	10%
								Median	2.8x	1.8x	15.5x	10.1x	12.8x	15.9x	-2%	12%	-18%	54%	7%
Hardware, Platforms, Advertising &	Tools														_,,				- 70
NVIDIA	NVDA	US	28-Jul-24	\$121.44	\$2,978,923.2	\$2,954,138.2	\$96,307.0	\$61,184.0	30.7x	19.5x	48.0x	30.0x	56.9x	35.9x	195%	57%	NA	61%	63.5%
Dell	DELL	US	2-Aug-24	\$118.54	\$83,214.7	\$104,040.7	\$91,839.0	\$8,726.0	1.1x	1.0x	11.4x	8.8x	21.8x	13.4x	-2%	9%	-4%	35%	9.5%
Applovin	APP	US	30-Jun-24	\$130.55	\$43,636.2	\$46,693.4	\$3,955.8	\$1,649.5	11.8x	9.8x	28.3x	17.3x	55.5x	33.3x	37%	21%	122%	64%	41.7%
Roblox	RBLX	US	30-Jun-24	\$44.26	\$28,644.1	\$28,070.4	\$3,158.0	-\$973.9	8.9x	6.2x	NM	37.6x	NM	NM	30%	44%	NA	177%	-30.8%
Hewlett Packard	HPE	US	31-Jul-24	\$20.46	\$26,570.8	\$35,404.8	\$29,020.0	\$4,909.0	1.2x	1.1x	6.7x	6.0x	14.5x	9.9x	-2%	10%	-5%	19%	16.9%
Logitech	LOGN	CH	30-Jun-24	\$89.45	\$13,669.2	\$12,119.8	\$4,412.2	\$750.6	2.6x	2.7x	14.8x	15.2x	19.1x	22.3x	1%	1%	33%	6%	17.0%
ASUS	2357	TW	30-Jun-24	\$17.41	\$12,932.4	\$12,171.4	\$16,062.8	\$946.6	0.7x	0.6x	11.7x	12.4x	12.8x	15.2x	5%	21%	NA	1%	5.9%
Unity	U	US	30-Jun-24	\$22.62	\$8,976.9	\$10,305.1	\$2,063.1	-\$273.8	5.0x	6.0x	NM	29.1x	NM	33.5x	14%	-17%	NA	NA	-13.3%
MSI	2377	TW	30-Jun-24	\$5.48	\$4,628.5	\$4,004.5	\$5,921.7	\$277.4	0.7x	0.6x	13.6x	9.4x	19.2x	13.3x	17%	8%	10%	50%	4.7%
Acer	2353	TW	30-Jun-24	\$1.28	\$3,861.8	\$3,110.7	\$7,897.6	\$188.0	0.4x	0.4x	14.2x	11.2x	21.8x	18.6x	9%	9%	59%	44%	2.4%
Corsair Gaming	CRSR	US	30-Jun-24	\$6.96	\$724.9	\$913.3	\$1,379.0	\$26.9	0.7x	0.7x	19.7x	11.0x	NM	14.9x	-1%	-1%	-47%	NA	2.0%
Atari	ALATA	FR	31-Mar-24	\$0.12	\$52.7	\$101.2	\$22.2	-\$5.8	4.4x	NA	NM	NA	NM	NA	104%	NA	NA	NA	-26.2%
Flexion Mobile	FLEXM	GB	30-Jun-24	\$0.78	\$43.8	\$25.7	\$94.9	\$4.4	0.3x	0.2x	5.6x	2.7x	NM	58.1x	4%	19%	-20%	104%	4.6%
GLOE	9565	JP	31-Oct-23	\$9.04	\$24.7	\$24.5	\$14.9	\$0.4	1.5x	NA	61.5x	NA	NM	NA	0%	NA	0%	NA	2.5%
Enthusiast Gaming	EGLX	CA	30-Jun-24	\$0.11	\$16.7	\$32.4	\$95.5	-\$16.5	0.3x	0.6x	NM	14.7x	NM	NM	-31%	-41%	NA	113%	-17.3%
<b>_</b>				*-	* -	*-	*										4.00/		
								Average	4.7x	3.8x	21.4x	15.8x	27.7x	24.4x	25%	11%	16%	61%	6%
								Median	1.2x	1.0x	14.2x	12.4x	20.5x	18.6x	5%	9%	0%	50%	5%

Source: CapIQ, As of September 30, 2024, in \$M except share price, EV/EBITDA and P/E multiples less than 0 and greater than 100 are denoted as NM



## GAMING PUBLIC MARKETS: DRAKE STAR GAMING INDEX\*



<sup>\*</sup>Drake Star Gaming index is not a fund and is an equal weighted index of top 30 gaming companies (listed on the chart above) on native exchange with market cap of over \$1B



## GLOBAL REACH COMBINED WITH LOCAL PRESENCE

ONE OF THE LARGEST TECH TEAMS ACROSS NORTH AMERICA, EUROPE AND ASIA



5 countries



8 offices



500+ transactions







+35
Deal of the Year
Awards



+70% cross-border transactions



+30
Partners &
Senior Advisors





Drake Star is an award-winning global tech investment bank that has completed over 500 transactions since 2013. Drake Star team of senior professionals across offices in New York, London, Paris, Munich, San Francisco, Los Angeles, Berlin, and Dubai\* focuses on mergers & acquisitions and corporate finance services worldwide in Consumer & Retail Technology, Digital Media, FinTech, Mobility &Sustainability, Software/SaaS, Digital Services, and Industrial Tech sectors..

This report is published solely for informational purposes and is not to be construed as an offer to sell or the solicitation of an offer to buy any security. The information herein in based on sources we believe to be reliable but is not guaranteed by us, and we assume no liability for its use. Any opinions expressed herein are statements of our judgment on this date and are subject to change without notice.

All product and company names are trademarks or registered trademarks of their respective holders. Use of them does not imply any affiliation with or endorsement by them.

Drake Star did not act as a financial advisor for the transactions in this report if not stated otherwise.

Drake Star is the marketing name for the global investment bank Drake Star Partners Limited and its subsidiaries and affiliates. In the USA, all securities are transacted through Drake Star Securities LLC. In the USA, Drake Star Securities LLC is regulated by **FINRA** and is a member of **SIPC**. Drake Star UK Limited (FRN 942020) is an appointed representative of Razlin Ltd (FRN 730805), which is authorized and regulated by the **FCA**. © 2024 Drake Star Partners Limited.

For more information, visit www.drakestar.com.

For more information on awards and criteria, consult: maadvisor.com, globalmanetwork.com or world-congress.tmtfinance.com/awards/.

\*Partner Office

For Institutional Use Only.
© Copyright 2024 Drake Star

