

# GLOBAL GAMING REPORT 2022

LOS ANGELES | SAN FRANCISCO | NEW YORK | LONDON | PARIS | MUNICH | BERLIN | DUBAI



# PROVEN TRACK RECORD IN GAMING M&A AND GROWTH FINANCING ADVISORY

## **GAMING DEAL TEAM**



MICHAEL METZGER in



PARTNER | LOS ANGELES

+1 310 696 4011 michael.metzger@drakestar.com



\*\*DRAKE STAR

**MOHIT PAREEK** 



PRINCIPAL | LOS ANGELES

+ 1 310 696 4006 mohit.pareek@drakestar.com



CODEMASTERS

/ DIRT GRID

HAS ACQUIRED

AAA Game Developer

anim \*\*ca BRANDS

Mobile / Console Games

**n**Wau **Power Rangers** 

SLIGHTLYMAD









CINDER

PRIVATE PLACEMENT

anim ca

BRANDS

Blockchain Gaming





FIREFLY

PC / Mobile Games

V/EKSTFONDEN

CREANDUM

MAKI.VC DRE





anim Ca BRANDS

**EQUITY SALE** 

UNDISCLOSED

**INVESTORS** 

Blockchain Gaming

HAS MERGED WITH

(Gamepot)

SONY

Mobile / Online Gaming

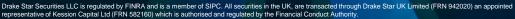










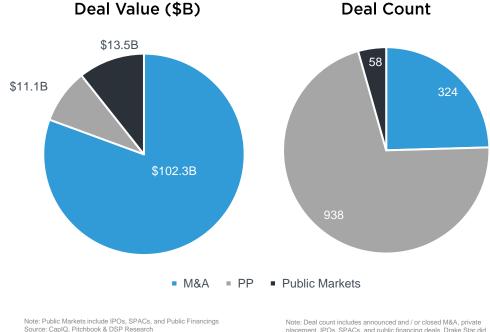


## UNPRECEDENTED YEAR FOR GAMING AND ESPORTS!





closed



## DRAKE STAR

placement, IPOs, SPACs, and public financing deals. Drake Star did not act as financial advisor on transactions listed on this page

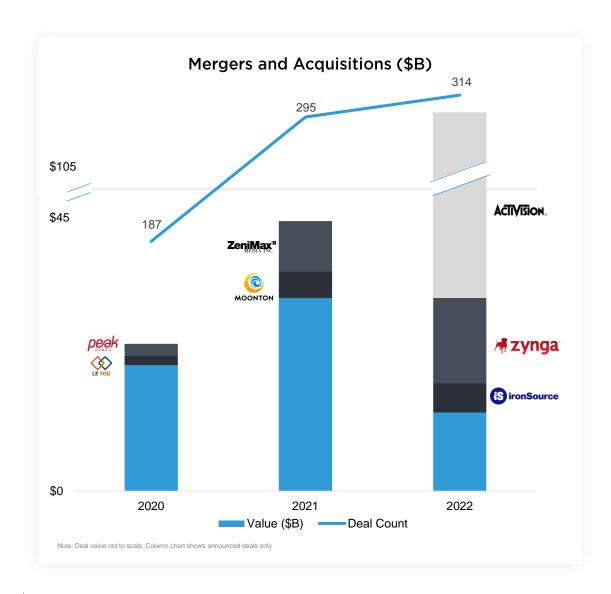
#### 2022 Summary

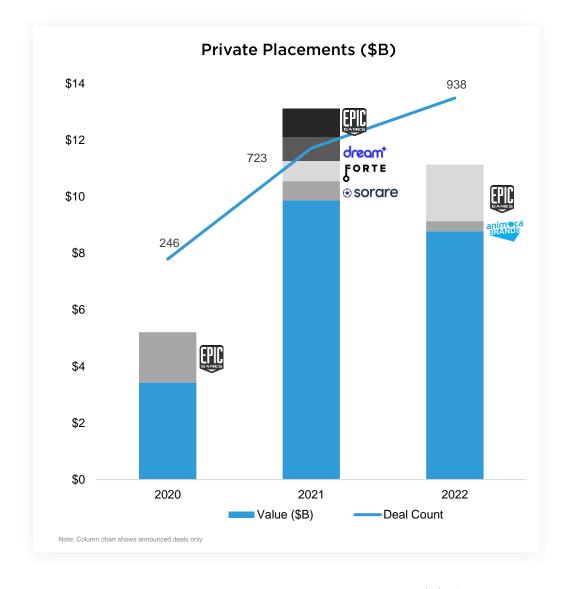
- 2022 has been the biggest year ever in gaming with more than 1,300 announced and/or closed deals valued \$127B. The biggest deals for the year were the acquisition of Activision by Microsoft (pending close), Zynga by Take-Two, ironSource by Unity and Bungie by Sony and financing for EPIC Games. 1,296 deals were announced with \$119.6B in disclosed total deal value.
- M&A deal value grew to \$102.3B, an increase of 3x compared to 2021. PC / console was again the most active segment (83 deals), matched by platform / tools (83) and followed by mobile (75 deals). While there were only very few large deals in 2H'22 due to global macroeconomic challenges, deal volume remained stable throughout the year.
- More than \$11B was raised in 900+ financing rounds of private companies, including 18 large \$100M+ raises. While the total capital raised declined by 20% over 2021 (\$13.5B), the number of deals were up by 29%. Blockchain gaming was the most active segment (405), followed by mobile (152) and platform / tools (131). eSports saw a steep decline in financing rounds.
- The most active VCs included Bitkraft, a16z, Galaxy Interactive, Griffin Gaming and Makers Fund. VC raised \$13.6B in around 30 new and follow-on gaming / blockchain funds.
- Public gaming companies were under pressure this year resulting in significant drops in valuation and financing activities. Nevertheless, several companies went public, including Technicolor Creative Studios, Valofe, Asia Innovations Group, Faze Clan. Embracer and Nexon raised large public financing rounds.

#### **Q4 Summary**

- With 76 announced deals, M&A activity remained largely in line with the average for the year and grew compared to Q4'21 (69 deals). However, larger value deals dropped sharply with less than \$1B of total disclosed deal value in Q4'22. M&A activity for smaller / midsized deals remained healthy but most of them with undisclosed deal value.
- Many of the top buyers were active including Meta (3 VR gaming Studios), Keyword Studios (Helpshift, Labcom), Embracer (VR Distribution), Take-Two/Zynga (Popcore), Moon Active (Zen Match), Playstudios (Brainium), Netflix (Spry Fox), Google (Alter), Krafton (Neon Giant) and Animoca (Pixelynx).
- With 212 deals, the private financing market has remained steady compared to 233 deals in Q3 and 202 deals in Q4'21. However, investors remained cautions and there were only few large financings (Fenix Games: \$150M, Home Games: \$100M) and the total money raised declined to \$1.2B from \$2.5B in Q3'22. Blockchain companies raised over \$450M in 71 private financing deals, despite the ongoing challenges in the crypto market.
- In public markets, Infinite Reality announced a SPAC deal with Newbury Street Acquisition Company to go public at \$1.85B valuation while Snail Games and T3 Entertainment went public through IPO on the Nasdag Public Markets and Korean Stock Exchange, respectively.

## STRONG GROWTH AND RECORD DEAL MAKING ACROSS M&A AND PRIVATE FINANCINGS







# **GAMING M&A TRANSACTIONS: 2022**

## TOP 15 ANNOUNCED DEALS

TARGET	ACQUIRER	SEGMENT	DATE	DEAL SIZE (\$M)	UPFRONT (CASH + EQUITY)	EARNOUT	TOTAL LTM REV MULTIPLE <sup>(1)</sup>	AT CLOSE LTM REV MULTIPLE <sup>(2)</sup>	TOTAL LTM EBITDA MULTIPLE <sup>(1)</sup>	AT CLOSE LTM EBITDA MULTIPLE <sup>(2)</sup>	TARGET COUNTRY
<b>ACTIVISION</b> .	Microsoft	PC / console	Jan-22	\$68,987.1	\$68,987.1	-	7.8x	-	19.4x	-	
🞢 zynga	<b>12</b>	Mobile	Jan-22	\$12,695.7	\$12,695.7	-	4.5x	-	25.2x	-	
is ironSource	<b>unity</b>	Platform / tools	Jul-22	<u>\$4,400.0</u>	\$4,400.0	-	6.0x	-	15.0x	-	<b>※</b>
BUNGIE	SONY	PC / console	Jan-22	\$3,600.0	\$2,400.0	\$1,200.0	-	-	-	-	
<b>Ø</b> ESL	SAVVY GAMING GROUP	Esports	Jan-22	<u>\$1,050.0</u>	\$1,050.0	-	7.3x	7.3x	-	-	
TRIBIRE LIMIN +4 Studios	EMBRACER* GROUP	PC / console	Aug-22	\$765.0^	\$439.0	\$326.0	4.6x	2.6x	10.9x	6.3x	<b>(</b>
MY.GAMES	LETO DE	PC / console	Sep-22	<u>\$642.0</u>	\$642.0	-	-	-	-	-	
ROKT	INFINITE R E A L I T Y	Esports	Apr-22	<u>\$470.0</u>	\$470.0	-	-	-	-	-	
S BLACK SHARK	Tencent	Hardware	Jan-22	<u>\$470.0</u>	\$470.0	-	-	-	-	-	
FACE T	SAVVY GAMING GROUP	Esports	Jan-22	<u>\$450.0</u>	\$450.0	-	-	-	-	-	
6w owaves	STILLFRONT	Mobile	Jan-22	\$300.6	\$200.6	\$100.0	3.5x*	2.4x*	10.9x*	7.2x*	***
alictus	SciPlay.	Mobile	Mar-22	\$300.0	\$100.0	\$200.0	-	-	-	-	
CRYSTAL DYNAMICS SQUARE ENIX	EMBRACER* GROUP	PC / console	May-22	\$300.0	\$300.0	-	-	-	-	-	(*)
<b>admix</b>	AND PAULT	Platform / tools	Jun-22	\$300.0#	\$300.0	-	-	-	-	-	
AXES IN MOTION	Media and Games Invest plc	Mobile	Apr-22	<u>\$173.6</u>	\$52.6	\$126.6	20.9x	6.3x	33.0x	10.0x	



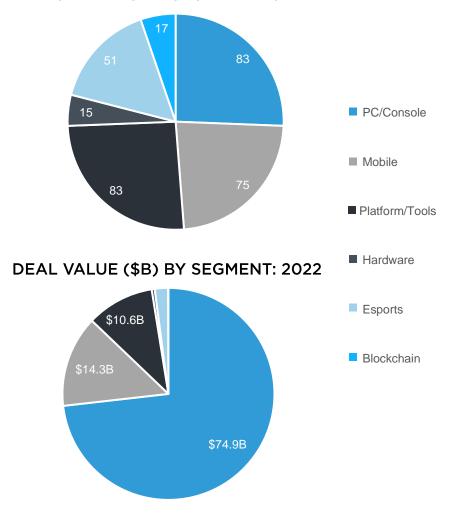
<sup>(1)</sup> Multiples calculated including earn-outs, wherever disclosed
(2) Multiples calculated using only closing consideration for private transactions (excluding earn-

<sup>^</sup> Consolidated deal value and multiples (based on Apr 2022 – Mar 2023 financials) for the 6 companies acquired "Combined valuation of \$300M for Admix and LandVault

## **GAMING M&A TRANSACTIONS & VALUATIONS: 2022**

## 324 DEALS ANNOUNCED/CLOSED AND \$102.3B IN DISCLOSED DEAL ACTIVITY

#### # OF DEALS BY SEGMENT: 2022



#### M&A DEAL VALUATION / MULTIPLES

Jan 2022 – Dec 2022	All Segments
# of Announced and or Closed Deals / # of Disclosed Deals	324 / 97
Disclosed Deal Value (\$B)	\$102.3
Revenue Multiple (Median)	
Total Value (26 deals with reported revenue)(1)	3.4x
At Close (17 deals with reported revenue)(2)	2.5x
EBITDA Multiple (Median)	
Total Value (13 deals with reported EBITDA) <sup>(1)</sup>	11.9x
At Close (10 deals with reported EBITDA)(2)	7.8x



# **GAMING PRIVATE PLACEMENTS: 2022**

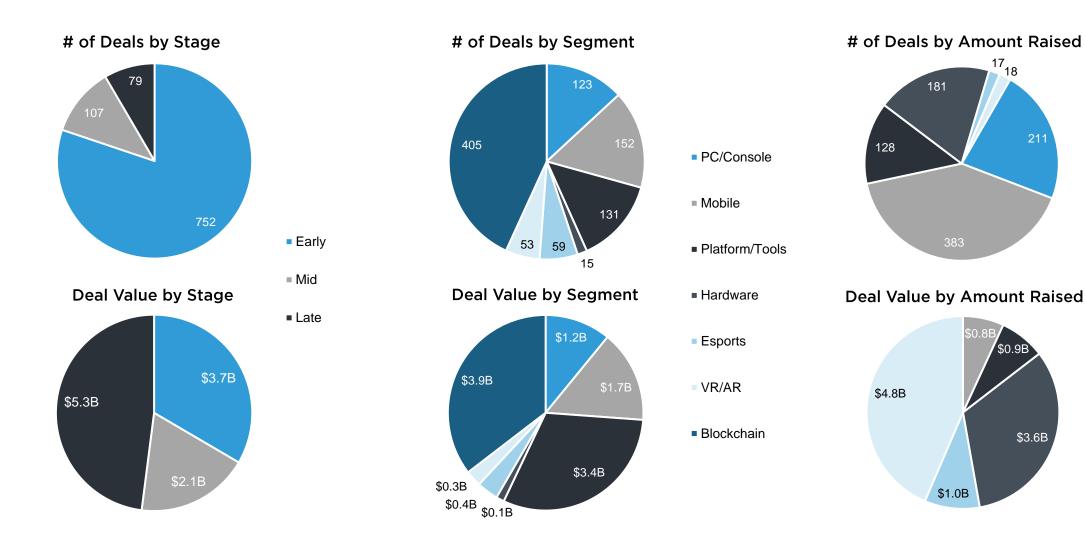
## TOP 15 PRIVATE PLACEMENTS

TARGET	SEGMENT	DATE	DEAL VALUE (\$M)	VALUATION (\$M)	TOTAL RAISED (\$M)	SELECT INVESTORS	TARGET COUNTRY
EPIC	Platform / tools	Apr-22	\$2,000.0	\$31,500.0	\$6,360.0	Sony, KIRKBI, Newman Capital	
FROM SOFTWARE	PC / console	Aug-22	<u>\$260.0</u>	\$857.0	-	Sony, Tencent	•
dreamt	Mobile	Jan-22	<u>\$255.0</u>	\$2,750.0	\$467.5	Index Ventures, Makers Fund, Balderton Capital, Kora Management, IVP, BlackRock	
thatgamecompany	PC / console	Mar-22	<u>\$160.0</u>	-	\$186.7	TPG, Sequoia Capital, Benchmark	
I MPROBABLE	Platform / tools	Apr-22	<u>\$150.0</u>	\$1,000.0	\$865.1	Andreessen Horowitz, Softbank, CMT Digital, David Rutter, Digital Currency Group, Ethereal Ventures, Guillame Pousaz, Mirana Ventures, Round 13 Capital, Saranac Partners, Zinal Growth	
EVERYWHER	PC / console	Mar-22	<u>\$125.8</u>	\$395.0	\$190.4	Galaxy Interactive, Alignment Growth, Raptor Group	WIN .
tripledot	Mobile	Feb-22	<u>\$116.0</u>	\$1,400.0	\$272.5	20VC, Lightspeed Venture, Access Industries, Eldridge	
zupee	Mobile	Jan-22	<u>\$102.0</u>	\$600.0	\$120.7	Nepean Capital, AJ Capital, Matrix Partners, Orios Venture Partners, Smile Group, Tomales Bay Capital, WestCap Group	(9)
Parametrix.ai	Platform / tools	Jan-22	<u>\$100.0</u>	-	\$140.0	Sequoia Capital, 5Y Capital, Gaorong Capital	
HOMA GAMES	Mobile	Oct-22	<u>\$100.0</u>	-	\$166.6	Quadrille Capital, Headline, Fabric Venutres, Singular, Bpifrance, Eurazeo, Northzone	0
HAEGIN	Mobile	Feb-22	\$83.0	\$829.8	\$87.8	Neptune, Netmarble, NetEase, Kakao Games, Neptune Company, BonAngels Venture Partners, Storm Ventures, Kona Venture Partners, Lotte, VNG	
FRVR	Mobile	Mar-22	<u>\$76.0</u>	-	\$82.0	Hiro Capital, Accel, Makers Fund	
<b>SE GAMES</b>   24 SEVEN	Mobile	Mar-22	<u>\$75.0</u>	\$2,500.0	\$102.6	Malabar Investment, Tiger Global Management, The Raine Group	•
М∙ мозо	eSports	Mar-22	<u>\$75.0</u>	-	\$91.0	Thrive Capital, Tiger Global Management	



## **GAMING PRIVATE PLACEMENTS: 2022**

#### 938 DEALS AND \$11.1B IN DISCLOSED PRIVATE PLACEMENTS





Undisclosed

■ \$0-\$5M

**\$5M-\$10M** 

**\$10M-\$50M** 

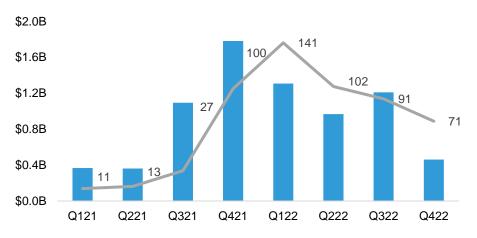
\$100M+

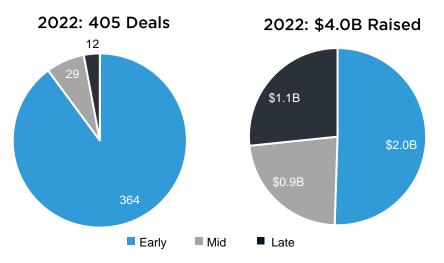
\$50M-\$100M

# **GAMING NFT / BLOCKCHAIN PRIVATE PLACEMENTS**

\$4.0B RAISED IN 2022

#### Gaming NFT / Blockchain Private Placements (\$B)





TARGET	SEGMENT	DATE	DEAL VALUE (\$M)	SELECT INVESTORS	VALUATION (\$M)	TARGET COUNTRY
anim CCa BRANDS	Games	Jan-22	<u>\$358.9</u>	Liberty City, Sequoia, Mirae Investment	\$5,358.9	*
IMMUTABLE	Protocol	Mar-22	<u>\$200.0</u>	Temasek, Tencent, Animoca	\$2,500.0	
<b>⋈</b> LOOTMOGUL	Games	Sep-22	<u>\$200.0</u>	Gem Global Yield	-	
LIMIT3REAK	Platform	Sep-22	\$200.0	Buckley Ventures, Standard Crypto, Paradigm	\$1,800.0	
anim Ca ERANDS	Games	Sep-22	<u>\$185.3</u>	10T Holdings, Temasek, Boyu Capital, GGV Capital	\$6,000.0	*
SKY MAVIS AND SKY	Games	Apr-22	<u>\$150.0</u>	Binance, Andreessen Horowitz, Paradigm, Accel	-	
TENIX	Games	Nov-22	<u>\$150.0</u>	Cypher Capital, Phoenix Group	-	
EVERYREALM	NFTs, Games	Feb-22	<u>\$60.0</u>	Andreessen Horowitz, Griffin, Lightspeed	\$195.0	
Job Aut	Platform	Sep-22	<u>\$55.0</u>	Kaj Labs, ACP, Psalms Capital	-	
PROOF	NFTs	Aug-22	<u>\$50.0</u>	Andreessen Horowitz, 776, Flamingo DAO, SV Angel	-	
VeeFriends	NFTs	Jul-22	<u>\$50.0</u>	Andreessen Horowitz	-	
طماعيال	Games	Aug-22	<u>\$46.0</u>	Republic Capital, Animoca, Shima Capital, Griffin	-	
playful	Games	Jun-22	<u>\$46.0</u>	Paradigm, Griffin Gaming Partners, Sabrina Hahn	-	
NETWORK STUDIOS	Games	May-22	<u>\$46.0</u>	Griffin Gaming Partners, Galaxy Interactive	\$70.0	
WEMADE	Games	Nov-22	<u>\$46.0</u>	Microsoft, Shinhan AM, Kiwoom Securities	-	
xterio	Games	Aug-22	<u>\$40.0</u>	FTX, FunPlus, Makers Fund, Animoca	-	•



## **GAMING KEY HEADLINES: Q4 2022**

M&A



- Meta acquired VR game developers Camouflai, Armature Studio and Twisted Pixel. The studios are the developers behind blockbuster games including Iron Man VR and Resident Evil 4 VR.
- Netflix acquired Cozy Grove and Alphabear developer Spry Fox making it the third acquisition in the year
- Moon Active has acquired the game Zen Match along with the development team of Good Job Games for as much as \$150M
- Google announced its acquisition of the AI avatar startup Alter, previously known as Facemoji, for \$100M.
- Playstudios has acquired the casual mobile game developer Brainium for \$93M in a bid to expand its user base.
- Keyword Studios has agreed to acquire the Al-driven customer support automation tool developer Helpshift for \$75M.
- Fandom has acquired GameSport, Metacritic, Giant Bomb, and various other media sites from Red Ventures for \$55M.







NETFLIX









- Fenix Games raised \$150M in a round led by Phoenix Group and Cypher Capital to create a publishing platform for blockchain gaming.
- Homa Games raised \$100M in Series B round led by VC firms Quadrille Capital and Headline.
- French game developer Shiro Games has raised \$51.5M from Cathay Capital.
- Manc, known for its string of Muhabbet mobile games, received \$50M investment from GEM Digital Limited.
- Yahaha, the low-code immersive gaming platform, raised \$40M in an extension of Series A+ round led by Tamasek and Alibaba
- Horizon Blockchain Games raised \$40M in Series A funding led by Brevan Howard Digital and Morgan Creek Digital
- GameOn Technology raised \$35M in Series B funding led by Mirae Asset Venture Investment, Mighty Capital, and B3 Capital





















- Infinite Reality announced to go public via a SPAC deal with Newbury Street Acquisition Company at a \$1.85B valuation.
- Snail games went public on The Nasdag Public Markets at a \$190M valuation raising \$15M.
- T3 Entertainment went public on the Korean Stock Exchange at a \$82.6M raising \$23.5M.
- Wemade, known for the title The Legend of Mir, raised \$50M from Microsoft, Shinhan Asset Management and Kiwoom securities.
- Bidstack raised \$11M post-IPO in a private placement including strategic investment from the cybersecurity leader Irdeto.





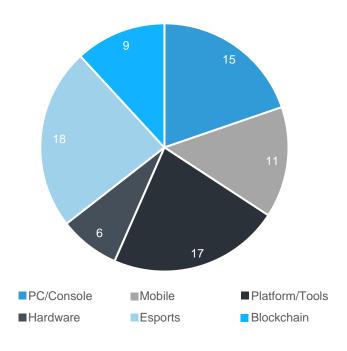




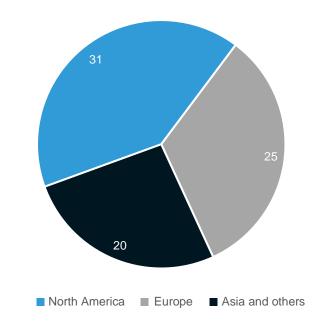
## **GAMING M&A TRANSACTIONS: Q4 2022**

## 76 DEALS ANNOUNCED (MOSTLY UNDISCLOSED) AND \$721M IN DISCLOSED DEAL ACTIVITY

#### # OF DEALS BY SEGMENT: Q4 2022



#### # OF DEALS BY GEOGRAPHY: Q4 2022







Note: Deal value not to scale; Bar chart shows announced deals only

## **GAMING M&A TRANSACTIONS: Q4 2022**

#### 76 ANNOUNCED DEALS

























- Meta acquired the VR focused game developers Camouflaj, Twisted Pixel and Armature Studio to grow its VR division. The acquisitions were announced during Connect Keynote 2022 along with the launch of the Meta Quest Pro VR headset.
- The studios are behind top games including Iron Man VR, Resident Evil 4 VR, Republique (for consoles and PC) and others.



- Moon Active acquired the popular game Zen Match and the associated team in a deal estimated between \$100-150M.
- The blockbuster game is a market leader in the Connect Tile category and attracts over one million daily active users.
- The acquisition will enable Moon Active to grow the existing titles, develop new titles and expand the portfolio.

- Google acquired Czech-based Al avatar startup Alter for \$100M.
- The platform offers plug-and-play tech to help game and app developers put avatar systems into their apps
- The acquisition would aid the tech giant in a push to boost its content and better compete with TikTok.











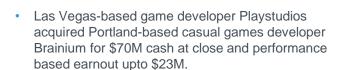








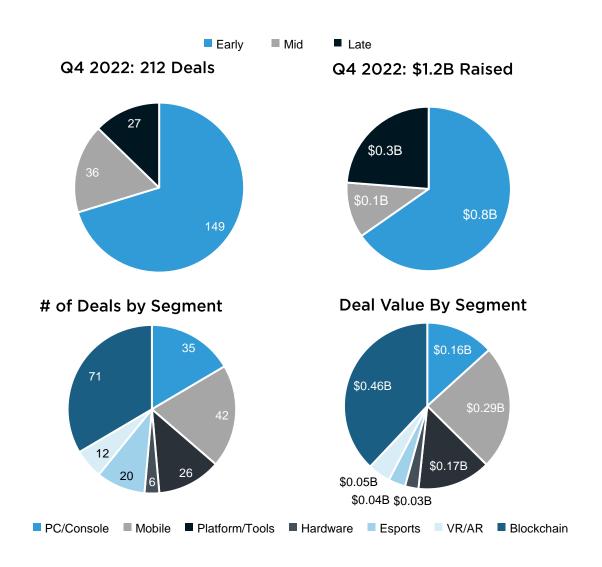
- Netlfix has acquired cozy games developer Spry Fox making it the sixth in-house games studio.
- The acquisition of the studio, known for its popular titles like Triple Town, Alphabear and Cozy Grove, is part of the foundational work by Netflix to build in-house creative capacity to deliver superior gaming experiences as part of the Netflix membership.

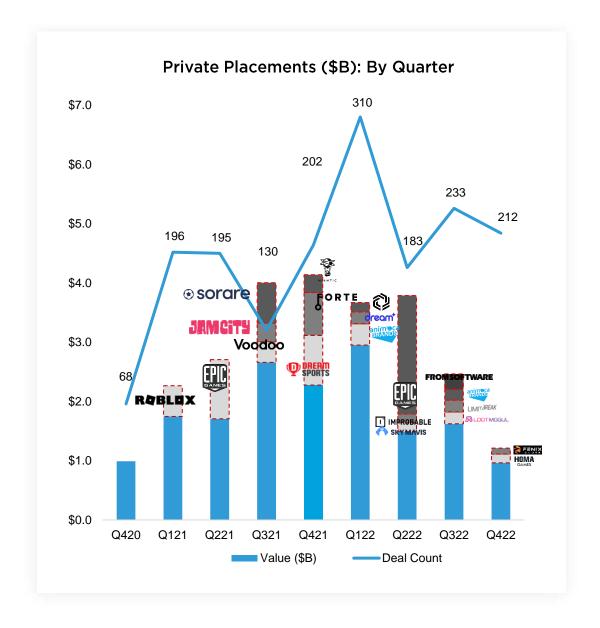


- Playstudios anticipates doubling its daily user base by adding Brainium's portfolio of casual games enchaning the reach of playAWARDS loyalty platform. Brainium's advertising revenues model will complement Playstudios' IAP driven revenue model.
- Keyword Studios has acquired the Al-driven customer support platform Helpshift for \$75M.
- The acquisition will enable Keywords to cover a full spectrum of services via multiple channels like mobile apps, social platforms, gaming consoles, etc.
- The product offers a software-as-a-service customer support automation tool used by market-leading companies like Supercell, Tencent, and Zynga.

## **GAMING PRIVATE PLACEMENTS: Q4 2022**

#### 212 DEALS AND \$1.2B IN DISCLOSED PRIVATE PLACEMENTS







## **GAMING PRIVATE PLACEMENTS: Q4 2022**

#### 212 DEALS AND \$1.2B IN DISCLOSED PRIVATE PLACEMENTS





- Investors Cypher Capital, Phoenix Group
- The funding will be used to create a publishing platform to play a key role in bringing blockchain games to market and acquire portfolios of both traditional Web2 games and next generation games.





\$50M Raised

- Investors GEM Digital
- Manc will use the funding to scale the business to a global platform is and retrofit its games with the proprietary utility token called Mancium across full catalogue of Manc game titles.





- Investors Quadrille Capital, Headline, Fabric Ventures, Singular, Bpifrance, Eurazeo and Northzone
- The funding will be used towards scaling the business through investments in tech and data products, tapping into a global talent pool, executing on new partnerships, and doing strategic acquisitions.





\$40M Raised

- Investors 37 Venture Capital, Alibaba Group, Temasek Holdings
- Yahaha is an immersive, user-generated, lowcode game development platform. The funding will help the company scale towards introducing more content creator experiences, 3D asset creation, building relationships with brands, among other strategic initiatives.





\$51.5M Raised

- · Investors Cathay Capital
- The funding will help Shiro in development of two new, unannounced projects, hiring new talent and scaling the publishing house called "Shiro Unlimited" supporting independent studios in development of original titles.





\$40M Raised

- Investors Brevan Howard Digital and Morgan Creek Digital, Take-Two Interactive, and Others
- Horizon raised funds to: Build further the builder ecosystem for its game Sequence by increasing marketing, community and partnership initiatives; Expand the content and community features for the game Skyweaver; and Launch a decentralized marketplace called Niftyswap.



## GAMING LEAGUE TABLES: ANNOUNCED DEALS

TOP 10 FINANCIAL GAMING INVESTORS 2022

,	VC LEAG	UE TABLE - EARLY 1	O LATE
VC D	EALS	SELECT INVESTMENTS	STAGE LOCATION
BITKRAFT	37 <b>METH</b>	odical jumorld	Seed to Late
andreessen. horowitz	30 THE	wolf3D PROO	F Early to Early to
GRIFFIN GAMING PARTNERS	28 <b>SP</b>	KE NETWORKS	Seed to Late
GALAXY	27 <b>Met</b> e	GADSN	1E Early to Late
/\/\ MAKERS \/\/\ FUND	24 🤸 AN	ICIENT8 RAMEN VR ALTA	Seed to Late
⇔vgames	14 DORI.	MHHLEHPP	Seed to Late
Lightspeed	13 👸 tr	ripledot ZIGAZ O	Early to Early to
SEQUOIA L	13 🕏 Far	nClash thatgamecompany skand	Seed to Late
HIE CAPITAL	11 FRV	AXIOMATI	C. Seed to Late
>I< DRAGONFLY	8 <b>EV</b>	ERYREALM METATHEORY	Seed to Late



# NFT / BLOCKCHAIN GAMING LEAGUE TABLES

TOP 10 INVESTORS 2022

	IN	IVESTOR LEAGUE TABLE	
INVESTOR	DEALS	SELECT INVESTMENTS FOCUS LO	CATION
anim Ca BRANDS	71	IMMUTABLE 9 PLANETARIUM COMMUNITY GAMING Seed to Late	*
SHIMA CAPITAL	42	MIDNIGHT BOG GONZILO Seed to Early	
😋 polygon	32	HORIZON Seed to Early	<b>(a)</b>
INFINITY VENTURES CRYPTO	30	EPICLEAGUE Walker MARMAVERSE Seed to Early	
GUILD	29	MAVIA © STATE Seed to Early	
# SPARTAN	24 🦣	Digital Entertainment Asset Pte.Ltd.  DEFYLABS  © S©LCHICKS Seed to Early	
$L { m igcelos}$ capital		Seed to Early	*
SOLANA VENTURES	18	Seed to Early	
Merit Circle	e 18 L	AVA LABS Early	
NGC Venture	16 EV	ERYREALM & ANIMA MIDNIGHT Seed to Early	

2022 ANNO	UNCED BLO	CKCHAIN	/ GAMING / NF	T FUNDS
FUND	FUND AMOUNT (\$M)	DATE	FOCUS	LOCATION
ANDREESSEN Horowitz	<u>\$4,500</u>	May-22	Crypto, Web3	
<b>∓</b> FTX	<u>\$2,500</u>	Jan-22	Gaming, DeFi	
GRIFFIN GAMING PARTNERS	<u>\$750</u>	Mar-22	Gaming	
>I< DRAGONFLY	<u>\$650</u>	Apr-22	Blockchain / Web3	
ANDREESSEN Horowitz	<u>\$600</u>	May-22	Gaming	
<b>.</b> ♦•BINANCE	<u>\$500</u>	Jun-22	Blockchain / Web3	
/\/\ MAKERS \/\/\ FUND	<u>\$500</u>	Mar-22	Gaming, Media	
(immutable	<u>\$500</u>	Jun-22	Gaming, NFT	
😾 variant	<u>\$450</u>	Aug-22	Web3, DeFi	
Multicoin Capita	<b>al</b> \$430	Jul-22	Crypto	



# **GAMING LEAGUE TABLES: ANNOUNCED DEALS**

TOP 10 STRATEGIC BUYERS 2022

	BUY	ERS LEA	GUE TABLE
COMPANY	DISCLOSED DEAL VALUE (\$M)	# OF DEALS	SELECT DEALS
EMBRACER* GROUP	\$1,165.9	20	WAVE CRYSTAL SQUARE ENIX.
Tencent	\$530.0	9	SYBO SBLACK SHARK
animaca BRANDS	\$54.2	8	PIXELYNX WEPLAY.MEDIA
Keywords STUDIOS	\$145.8	5	helpshift smolinggun FORDITIEN
12	\$12,695.7	4	POPCORE TYPE ZYNGA storemaven
SONY	\$3,600.0	4	Haven Enterforment Studios Inc.  BUNGIE  GAMES STUDIOS
Microsoft	\$68,987.1	3	ACTIVISION PROLETRIAT PELTARION
team[7	\$215.5	3	astragon HELL LET LOOSE THE LABEL
nexters	\$143.0	3	CUBIC RIGAMES ROYAL ARK
NETFLIX	\$75.5	3	CAMES FIGHT Next Games





## **GAMING PUBLIC MARKETS**

#### MARKET PERFORMANCE





# **PUBLIC MARKET VALUATIONS**

# ONLINE / MOBILE GAME DEVELOPERS & PUBLISHERS

COMPANY NAME	TICKER	COUNTRY	' LTM	PRICE	MCAP	EV	REVENUE	EBITDA	FV/RF	EVENUE	FV/F	BITDA	PRICE/E	EARNINGS	REVENU	E GROWTH	FRITDA	GROWTH	EBITDA/REV
North America / Europe - Mo		000					LTM	LTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM
Playtika	PLTK	IL	30-Sep-22	\$8.51	\$3,073.2	\$4.332.6	\$2,633.3	\$579.4	1.6x	1.7x	7.2x	4.6x	12.1x	10.6x	5%	0%	-18%	62%	22.0%
Modern Times Group	MTG B	SE	30-Sep-22	\$8.55	\$1.058.9	\$674.5	\$612.0	\$81.8	1.0x	1.1x	7.4x	5.3x	57.9x	31.4x	82%	-10%	21%	45%	13.4%
Stillfront Group	SF	SE	30-Sep-22	\$1.68	\$862.5	\$1,232,4	\$658.6	\$157.9	1.8x	1.7x	7.1x	4.6x	15.4x	5.6x	32%	5%	21%	58%	24.0%
Azerion	AZRN	NL	30-Sep-22	\$5.79	\$655.3	\$864.7	\$421.8	\$6.4	1.9x	1.6x	71.9x	11.7x	NM	NM	81%	19%	-78%	23%	1.5%
Rovio	ROVIO	FI	30-Sep-22	\$6.49	\$494.1	\$295.7	\$313.5	\$44.3	0.9x	0.8x	5.8x	6.4x	15.6x	13.4x	16%	2%	19%	5%	14.1%
Huuuge	HUG	US	30-Sep-22	\$4.98	\$391.8	\$188.8	\$329.5	\$65.2	0.5x	0.6x	2.4x	2.9x	8.3x	10.5x	-12%	-4%	89%	1%	19.8%
SciPlay	SCPL	US	30-Sep-22	\$16.08	\$365.0	\$541.5	\$643.3	\$166.9	0.8x	0.8x	3.2x	2.5x	23.3x	14.2x	7%	9%	-3%	28%	25.9%
Media and Games Invest	M8G	MT	30-Sep-22	\$1.84	\$293.6	\$707.6	\$332.7	\$48.6	2.0x	1.9x	12.5x	7.0x	16.4x	11.6x	41%	1%	-2%	90%	14.6%
Ten Square Games	TEN	PL	30-Sep-22	\$28.91	\$210.1	\$186.6	\$112.0	\$23.5	1.5x	1.5x	7.0x	6.7x	10.3x	9.7x	-11%	-1%	-34%	6%	20.9%
G5 Entertainment	G5EN	SE	30-Sep-22	\$20.18	\$177.3	\$159.2	\$122.6	\$6.1	1.2x	1.1x	20.8x	4.8x	23.4x	10.8x	3%	7%	-70%	21%	5.0%
Flexion Mobile	FLEXM	GB	30-Sep-22	\$1.25	\$65.3	\$53.0	\$66.2	\$1.6	1.0x	0.7x	49.9x	6.0x	NM	29.6x	0%	43%	0%	NA NA	0.0%
MAG Interactive	MAGI	SE	31-Aug-22	\$2.30	\$61.0	\$52.8	\$33.7	\$2.1	1.5x	1.2x	16.7x	6.6x	58.5x	32.0x	11%	28%	37%	265%	6.3%
Popreach	POPR	CA	30-Sep-22	\$0.21	\$56.9	\$96.3	\$76.6	\$6.1	1.3x	1.0x	15.8x	6.4x	NM	8.3x	0%	656%	49%	25%	13.7%
East Side Games	EAGR	CA	30-Sep-22	\$0.53	\$43.4	\$40.1	\$86.7	-\$0.2	0.7x	0.6x	NM	11.2x	4.3x	NM	42%	11%	NA	152%	-0.2%
East Side Games	EAGR	CA	30-Sep-22	φυ.53	\$43.4	\$40.1	φου.7	-\$0.2	U.7X	0.68	INIVI	11.28	4.38	INIVI	4270	1170	INA	13276	-0.276
								Average	1.3x	1.2x	17.5x	6.2x	22.3x	15.6x	21%	55%	2%	60%	12.9%
								Median	1.2x	1.1x	7.4x	6.2x	15.6x	11.2x	9%	6%	0%	28%	13.9%
								Median	1.2	1.18	7.48	0.2	15.0x	11.2	370	070	070	2070	13.370
North America / Europe - PC	/Consolo Engusod																		
				<b>070 FF</b>	0500400	0500400	<b>*</b>	00.475.0				40 =			100/	2001	000/	700/	00.00/
Activision Blizzard	ATVI	US	30-Sep-22	\$76.55	\$59,910.0	\$52,612.0	\$7,357.0	\$2,175.0	7.2x	5.6x	23.2x	13.7x	36.0x	20.0x	-19%	29%	-36%	76%	29.6%
Electronic Arts	EA	US	30-Sep-22	\$122.18	\$33,731.5	\$34,081.5	\$7,285.0	\$1,882.0	4.7x	4.1x	17.0x	10.3x	38.2x	15.5x	14%	13%	35%	76%	25.8%
Take-Two Interactive	TTWO	US	30-Sep-22	\$104.13	\$17,475.0	\$19,841.6	\$4,329.2	\$769.8	4.6x	3.3x	24.1x	16.0x	NM	23.1x	28%	40%	-6%	61%	17.8%
Embracer Group	EMBRAC B	SE	30-Sep-22	\$4.54	\$5,710.4	\$6,938.8	\$2,733.0	\$576.8	2.4x	1.8x	11.0x	6.3x	NM	7.4x	NA	35%	NA	80%	21.1%
Ubisoft	UBI	FR	30-Sep-22	\$28.22	\$3,498.0	\$4,219.8	\$2,064.2	\$98.5	1.9x	1.6x	25.9x	3.5x	NM	11.9x	-5%	19%	-88%	46%	4.8%
CD Projekt	CDR	PL	30-Sep-22	\$29.61	\$2,983.6	\$2,792.6	\$181.2	\$76.0	14.5x	13.8x	32.3x	23.1x	43.6x	36.0x	-61%	-2%	-67%	41%	41.9%
Keyword Studios	KWS	IE	30-Jun-22	\$32.82	\$2,555.2	\$2,466.6	\$621.7	\$107.7	4.0x	3.2x	20.8x	15.8x	53.8x	27.0x	36%	22%	51%	42%	17.3%
Paradox Interactive	PDX	SE	30-Sep-22	\$20.36	\$2,150.1	\$2,100.5	\$160.6	\$84.5	12.3x	10.0x	22.5x	14.9x	35.7x	29.9x	20%	22%	56%	57%	52.6%
Team17 Group	TM17	GB	30-Jun-22	\$5.30	\$761.7	\$703.6	\$125.9	\$41.8	5.6x	4.4x	16.7x	12.7x	27.7x	18.0x	23%	28%	14%	34%	33.2%
PlayWay	PLW	PL	30-Sep-22	\$70.80	\$467.3	\$435.5	\$55.6	\$37.3	6.9x	6.6x	10.3x	9.9x	14.2x	12.5x	41%	6%	43%	4%	67.1%
Frontier Developments	FDEV	GB	31-May-22	\$11.58	\$451.3	\$429.7	\$143.7	\$15.9	3.1x	2.6x	25.1x	7.5x	40.5x	18.5x	26%	19%	-40%	279%	11.1%
Digital Bros	DIB	IT	30-Sep-22	\$23.96	\$341.7	\$378.3	\$127.2	\$50.5	2.7x	2.4x	6.9x	5.8x	11.8x	11.5x	-4%	12%	9%	19%	39.7%
Developer Digital	DEVO	US	30-Jun-22	\$0.77	\$338.4	\$264.8	\$104.7	-\$49.1	2.6x	1.8x	NM	8.4x	NM	15.5x	0%	37%	0%	164%	-46.9%
Focus Home Interactive	ALFOC	FR	30-Sep-22	\$48.73	\$316.1	\$340.2	\$120.6	\$29.7	2.6x	1.6x	10.5x	5.0x	NM	14.1x	-19%	64%	-32%	109%	24.6%
Remedy Entertainment	REMEDY	FI	30-Jun-22	\$23.35	\$314.0	\$261.4	\$60.4	\$15.8	4.2x	5.5x	16.1x	NM	33.9x	NM	29%	-23%	21%	91%	26.2%
Media and Games Invest	M8G	MT	30-Sep-22	\$1.84	\$293.6	\$707.6	\$332.7	\$48.6	2.0x	1.9x	12.5x	7.0x	16.4x	11.6x	41%	1%	-2%	90%	14.6%
tinyBuild	TBLD	US	30-Jun-22	\$1.31	\$267.3	\$225.5	\$62.3	\$21.5	3.7x	3.3x	10.5x	8.2x	20.7x	13.3x	65%	11%	110%	28%	34.5%
Nacon	NACON	FR	30-Sep-22	\$2.78	\$241.2	\$318.0	\$157.3	\$21.4	1.9x	1.5x	12.5x	3.9x	15.3x	11.3x	-2%	24%	31%	245%	13.6%
EG7	EG7	SE	30-Sep-22	\$2.69	\$238.0	\$214.1	\$194.8	\$13.2	1.0x	1.1x	11.2x	3.8x	NM	6.4x	86%	-2%	14%	302%	6.8%
Skonec Entertainment	A276040	KR	30-Sep-22	\$12.13	\$149.2	\$129.7	\$3.5	-\$2.2	25.0x	NA	NM	NA	NM	NA	0%	NA NA	0%	NA	-62.4%
Starbreeze AB	STAR B	SE	30-Sep-22	\$0.15	\$109.4	\$151.6	\$11.3	\$6.3	10.0x	1.9x	14.9x	4.9x	NM	NA NA	-2%	509%	NA	38%	56.3%
CI Games	CIG	PL	30-Sep-22	\$0.13	\$104.5	\$114.4	\$13.6	\$3.8	6.3x	8.1x	30.0x	2.4x	69.2x	4.8x	-44%	354%	-73%	77%	28.1%
Thunderful Group	THUNDR	SE	30-Sep-22	\$1.42	\$99.8	\$149.0	\$292.6	\$27.6	0.5x	0.1x	4.8x	3.7x	25.5x	4.2x	4%	-3%	0%	38%	9.4%
Bloober Team	BLO	PL	30-Sep-22	\$4.23	\$81.6	\$75.6	\$14.5	\$5.7	4.6x	NA NA	11.8x	NA NA	16.7x	NA	0%	NA	-12%	NA	39.5%
Snail Games	SNAL	US	30-Sep-22	\$1.47	\$54.3	\$62.9	\$82.7	\$18.7	0.8x	NA NA	3.0x	NA NA	NM	NA NA	0%	NA NA	0%	NA NA	22.7%
Zordix	ZORDIX B	SE	30-Sep-22	\$0.76	\$31.0	\$41.6	\$93.2	\$9.8	0.6x 0.4x	0.3x	4.0x	3.0x	NM	3.9x	323%	24%	505%	32%	10.5%
Motorsport Games	MSGM	US	30-Sep-22 30-Sep-22	\$4.15	\$4.8	\$2.3	\$93.2 \$14.8	-\$27.1	0.4x 0.2x	0.3x 0.1x	NM	NM	NM	NM	51%	NA	NA	32% NA	-183.3%
wotorsport Games	IVIOGIVI	US	30-3ep-22	φ4.10	φ4.0	φ∠.3	φ14.0	-φ∠1.1	U.ZX	0.13	INIVI	INIVI	INIVI	INIVI	3176	INA	INA	INA	-103.3%
								Average	5.0x	3.6x	15.7x	8.6x	31.2x	15.1x	24%	54%	22%	88%	13.2%
								Median	3.7x	2.5x	13.7x	7.2x	30.8x	13.3x	9%	22%	0%	61%	22.7%



# **PUBLIC MARKET VALUATIONS**

# DEVELOPERS IN JAPAN / KOREA & HARDWARE / PLATFORMS / ADVERTISING / TOOLS

Japan/Koros   Sery	COMPANY NAME	TICKER	COUNTRY	LTM	PRICE	MCAP	EV	REVENUE	EBITDA	EV/RE	EVENUE	EV/E	BITDA	PRICE/E	ARNINGS	REVENUE	GROWTH	EBITDA	GROWTH	EBITDA/REV
Niemando   7974   JP   90.5eg-22   \$41.95   \$48.858.9   \$58.2024   \$31.948.3   \$41.718   \$28.   \$2.71   \$7.78   \$1.18   \$12.24   \$19.6   \$14.6   \$2.25   \$2.25   \$1.95   \$1.05	Japan/Korea							LTM	LTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM
NEXON 9699 JP 30 Sep-22 523-64 519-400.5 \$15,016-8 \$2,029-1 \$78.92   \$78.92   \$6.1x	Sony	6758	JP	30-Sep-22	\$76.10	\$94,030.2	\$117,107.1	\$71,593.7	\$13,936.9	1.5x	1.3x	7.3x	8.0x	13.3x	14.6x	8%	12%	21%	4%	19.5%
Neader Moders	Nintendo	7974	JP	30-Sep-22	\$41.95	\$48,838.8	\$36,293.4	\$11,943.3	\$4,174.6	2.8x	2.7x	7.7x	8.1x	12.1x	15.2x	7%	2%	4%	2%	35.0%
Capcom   997	NEXON	3659	JP	30-Sep-22	\$22.46	\$19,400.5	\$15,016.8	\$2,259.1	\$728.2	6.1x	5.1x	20.6x	14.8x	20.2x	22.8x	14%	19%	-14%	27%	32.2%
Karthon   A29980   KR   30-96p-12   \$133.95   \$82.271   \$3.765.1   \$1.21.05   \$51.40   \$5.05.05   \$2.12.05   \$51.40   \$5.05.05   \$2.12.05   \$59.01   \$2.22   \$2.02   \$2.02   \$1.77   \$10.05   \$1.77   \$10.05   \$4.65   \$9.6   \$1.40   \$2.65   \$2.65   \$1.77   \$10.05   \$1.77   \$1.77   \$10.05   \$1.77	Ncsoft	A036570	KR	30-Sep-22	\$356.23	\$7,199.4	\$5,706.0	\$1,936.6	\$501.9	2.6x	2.9x	10.1x	9.6x	15.4x	21.6x	32%	-11%	42%	4%	25.9%
Normal Holdsforge   9766   JP   30.5 Gpt   22   \$42.72   \$61,34	Capcom	9697	JP	30-Sep-22	\$31.92	\$6,675.8	\$5,912.7	\$616.0	\$270.4	8.7x	5.7x	19.9x	13.3x	33.8x	23.4x	-28%	54%	-20%	50%	43.9%
Square   S	Krafton	A259960	KR	30-Sep-22	\$133.59	\$6,237.0	\$3,765.1	\$1,270.5	\$514.8	2.6x	2.3x	6.6x	5.6x	11.8x	16.2x	2%	13%	-1%	15%	40.5%
NeMarbie  A251270 KR 30-58-p-22 \$48-03 \$3,916-2 \$5,350.2 \$1,907.3 \$123.0 \$2.5 \$2.3 \$17.7 \$0.1 \$0.1 \$0.1 \$0.1 \$0.9 \$0.9 \$2.5 \$2.6 \$6.5 \$0.5 \$2.5 \$2.5 \$1.5 \$0.1 \$0.5 \$0.5 \$0.5 \$2.5 \$1.5 \$0.1 \$0.5 \$0.5 \$0.5 \$2.5 \$1.5 \$0.5 \$0.5 \$0.5 \$2.5 \$1.5 \$0.5 \$0.5 \$0.5 \$2.5 \$1.5 \$0.5 \$0.5 \$0.5 \$0.5 \$2.5 \$1.5 \$0.5 \$0.5 \$0.5 \$0.5 \$0.5 \$0.5 \$0.5 \$0	Konami Holdings	9766	JP	30-Sep-22	\$45.27	\$6,134.0	\$5,035.2	\$2,131.5	\$569.1	2.2x	2.0x	8.0x	7.0x	17.2x	15.0x	4%	9%	-14%	15%	26.7%
Segs Sammy 6460 JP 30-Sep-22 \$15.14 \$3.3418 \$27.11 \$2.323.3 \$282.7 1.1x 0.9x 0.9x 62x 13.1x 13.8x 11% 13% 99% 42% 12.2x 12.8x 14.8x 13.0x 13.8x 13.8x 11% 13.9x 19.8x 19	Square Enix	9684	JP	30-Sep-22	\$46.48	\$5,564.7	\$4,128.6	\$2,486.4	\$441.2	1.5x	1.5x	8.5x	7.7x	10.9x	14.7x	9%	1%	22%	11%	17.7%
Kiskas Games A293490 KR 30-Sep-22 \$35.50 \$28.77.1 \$3.503.0 \$83.4 \$512.3 \$3.7x \$3.3x \$4.7x \$12.4x \$8.0x \$21.9x \$38.9x \$14.9x \$11.9x \$10.0x \$10.	NetMarble	A251270	KR	30-Sep-22	\$48.03	\$3,916.2	\$5,353.2	\$1,907.3	\$123.0	2.5x	2.3x	17.7x	30.1x	NM	NM	15%	6%	-39%	27%	6.5%
Pearl Alyses  A263750 KR  30-Sep-22  \$13.36  \$2.03-42  \$10.04.0  \$279.	Sega Sammy	6460	JP	30-Sep-22	\$15.14	\$3,341.8	\$2,711.4	\$2,323.3	\$282.7	1.1x	0.9x	9.2x	6.2x	13.1x	13.8x	11%	13%	9%	42%	12.2%
DeNA 2432 JP 30-Sep-22 \$13.39 \$1.515.4 \$1.051.0 \$926.2 \$77.8 \$1.0x	Kakao Games	A293490	KR	30-Sep-22	\$35.50	\$2,877.1	\$3,503.0	\$834.8	\$212.3	3.7x	3.3x	4.7x	12.4x	8.0x	21.9x	38%	14%	184%	17%	25.4%
Sungho Online   3765   JP   30-Sep-02   \$16.17   \$1.00.06   \$222.3   \$576.8   \$178.8   \$0.3k   \$0.3k   \$1.1k   \$1.2k   \$7.8k   \$8.7k   \$1.47k   \$4.9k   \$3.7k   \$3.9k   \$2.68k   \$1.57k   \$1.55k   \$1.55k   \$1.55k   \$1.2k   \$1.3k   \$1.2k   \$1.3k   \$1.2k	Pearl Abyss	A263750	KR	30-Sep-22	\$33.36	\$2,034.2	\$1,904.0	\$279.0	\$44.7	6.0x	5.4x	34.2x	16.8x	37.7x	35.7x	2%	12%	6%	123%	16.0%
Gree 3932 JP 30-Sep-22 \$5.2.8 \$915.0 \$881.8 \$537.9 \$93.6 1.2 x 1.3 x 7.4 x 8.5 x 12.4 x 17.7 x 41% -9% 89% 13% 15.5 % 15.5 % NNH Enterialment A112040 KR 30-Sep-22 \$25.69 \$383.1 \$901.1 \$30.0 \$912.0 2.4 x 1.8 x NM 16.1 x 8.2 x 35.5 x 86% 32% NA 510% -3.6 % NNH Enterialment A12040 KR 30-Sep-22 \$19.80 \$678.3 \$432.6 \$1.402.4 \$98.2 0.3 x 0.2 x 4.3 x 3.5 x 23.2 x 16.8 x 15% 9% 1.6 % 510% -2.6 x 6.1 % NNH Enterialment A12040 KR 30-Sep-22 \$19.80 \$678.3 \$432.6 \$1.402.4 \$98.2 0.3 x 0.2 x 4.3 x 3.5 x 23.2 x 16.8 x 15% 9% 1.10% 22% 6.1 % Conduct A12040 KR 30-Sep-22 \$47.39 \$30.60 \$47.9 \$3.5 x 51.0 x 1.1 x 1.0 x 1.7 x 12.5 x 6.7 x 11.8 x 33 x 11% -1.7 x 11.9 x 1.0 x 1.7 x 12.5 x 6.7 x 11.8 x 33 x 11% -1.7 x 12.5 x 6.7 x 11.8 x 33 x 11% -1.7 x 12.5 x 6.7 x 11.8 x 33 x 11 x 1.0 x 1.7 x 12.5 x 6.7 x 11.8 x 33 x 11% -1.7 x 12.5 x 6.7 x 11.8 x 1.0 x 1.7 x 12.5 x 6.7 x 11.8 x 1.0 x 1.7 x 12.5 x 6.7 x 11.8 x 1.0 x 1.7 x 12.5 x 6.7 x 11.8 x 1.0 x 1.7 x 12.5 x 6.7 x 11.8 x 1.0 x 1.7 x 12.5 x 6.7 x 11.8 x 1.0 x 1.7 x 12.5 x 6.7 x 11.8 x 1.0 x 1.7	DeNA	2432	JP	30-Sep-22	\$13.39	\$1,515.4	\$1,061.0	\$926.2	\$77.8	1.0x	1.0x	10.2x	8.7x	11.0x	16.3x	-2%	6%	-41%	43%	8.4%
Wedded Entertainment	GungHo Online	3765	JP	30-Sep-22	\$16.17	\$1,000.6	\$222.3	\$676.8	\$179.8	0.3x	0.3x	1.1x	1.2x	7.8x	8.7x	-11%	-4%	-37%	3%	26.6%
NNN Entertainment A181710 KR 30-Sep-22 \$19.80 \$678.3 \$432.6 \$1,462.4 \$89.2 \$0.3x \$0.2x \$4.3x \$3.5x \$2.22x \$16.8x \$15% \$9% \$-16% \$2.2% \$6.1% \$0.00D CUBE EUGAMES A192090 KR 30-Sep-22 \$47.97 \$624.3 \$508.2 \$452.0 \$13.23 \$11.x \$10.x \$3.4 \$2.9x \$27.1x \$7.7x \$-3% \$11.9x \$11.9x \$1.77x \$11.1x \$1.5x \$1.	Gree	3632	JP	30-Sep-22	\$5.28	\$915.0	\$681.8	\$537.9	\$83.6	1.2x	1.3x	7.4x	8.5x	12.4x	17.7x	41%	-9%	96%	13%	15.5%
DOUBLEUGAMES A192080 KR 30-Sep-22 \$37.57 \$24.3 \$508.2 \$42.50 \$132.3 \$1.1x 1.0x 3.4x 2.9x 27.1x 7.7x 3.9% 11% 1.77% 17% 11.1x 1.0x 3.4x 2.9x 27.1x 7.7x 3.9% 11% 1.77% 17% 11.1x 1.0x 3.4x 2.9x 27.1x 7.7x 3.9% 11% 1.77% 17% 11.1x 1.1x 1.0x 3.4x 2.9x 27.1x 7.7x 3.9% 11% 1.77% 17% 1.1x 1.1x 1.1x 1.1x 1.1x 1.1x 1.1x 1.1	WeMade Entertainment	A112040	KR	30-Sep-22	\$25.09	\$835.1	\$901.1	\$330.8	-\$12.0	2.4x	1.8x	NM	16.1x	8.2x	35.5x	86%	32%	NA	510%	-3.6%
Compute   Comp	NHN Entertainment	A181710	KR	30-Sep-22	\$19.80	\$678.3	\$432.6	\$1,462.4	\$89.2	0.3x	0.2x	4.3x	3.5x	23.2x	16.8x	15%	9%	-16%	22%	6.1%
DoubleDown Interactive   Dol	DOUBLEUGAMES	A192080	KR	30-Sep-22	\$37.57	\$624.3	\$508.2	\$425.0	\$132.3	1.1x	1.0x	3.4x	2.9x	27.1x	7.7x	-3%	11%	-17%	17%	31.1%
JOYCITY A067000 KR 30-Sep-22 \$3.21 \$219.0 \$283.0 \$119.6 \$8.5 2.1k 1.7k 30.1k 13.0k NM 18.9k -15% 22% 5.0% 12.5% 7.1% GAMEVIL Inc. A063080 KR 30-Sep-22 \$30.81 \$201.8 \$30.8 \$30.6 \$82.9 \$3.3 3.3k 3.1k 83.5k 9.0k NM 10.0k -10% 5% 4.86% 155% 4.0% NA 27.0% T3 Entertainment Inc. A204610 KR 30-Sep-22 \$3.09 \$96.2 \$98.3 \$78.1 \$21.1 1.1k 1.3k 4.1k NA 14.9k NA -1.7k 1.2k 3.2k NA 27.0% T3 Entertainment Inc. A204610 KR 30-Jun-22 \$1.39 \$90.8 \$61.3 \$55.7 \$9.3 1.1k NA 7.4k NA 7.7k NA 0% NA 0% NA 0% NA 16.8% Vsspa A29910 KR 30-Sep-22 \$2.64 \$20.5 \$29.5 \$8.4 \$10.9 2.9k NA NM NA	Com2uS	A078340	KR	30-Sep-22	\$47.39	\$560.7	\$630.6	\$479.8	\$30.6	1.2x	1.0x	17.1x	12.5x	8.7x	11.8x	33%	17%	-42%	45%	6.4%
GAMEVIL Inc.  A063080 KR 30-Sep-22 \$30.81 \$201.8 \$309.6 \$82.9 \$3.3 3.3k 3.1k 83.5k 9.0k NM 10.0k -10% 5% -88% 815% 4.0% Me2on  A201490 KR 30-Sep-22 \$3.09 \$96.2 \$98.3 \$78.1 \$21.1 1.1k 1.3x 4.1k NA 14.9k NA 16.9k 91% -32% NA 27.0% NA 27.0% NA 12.9k	DoubleDown Interactive	DDI	KR	30-Sep-22	\$8.45	\$418.7	\$148.3	\$331.2	\$99.2	0.4x	0.5x	1.5x	1.5x	NM	5.7x	-10%	-2%	-20%	1%	29.9%
Me2on         A201490         KR         30-Sep-22         \$3.09         \$98.2         \$98.3         \$78.1         \$21.1         1.1x         1.3x         4.1x         NA         14.9x         NA         -1%         -12%         -32%         NA         27.0%           73 Entertainment Inc.         A204010         KR         30-Jun-22         \$1.39         \$90.8         \$61.3         \$55.7         \$9.3         1.1x         NA         7.4x         NA         -1%         -12%         NA         0%         NA         0%         NA         0%         NA         NA         1.1x         NA         7.4x         NA         1.7x         NA         0%         NA         NM         NA         1.2x         NA         NA         NA         1.2x         1.3x         4.1x         NA         1.4x         NA         1.4x         NA         NA         NA         NA         NA         NA         NA         1.2x         1.3x         1.1x         1.3x         4.1x         NA         1.4x         NA         NA         NA         1.2x         2.2x	JOYCITY	A067000	KR	30-Sep-22	\$3.21	\$219.0	\$283.0	\$119.6	\$8.5	2.1x	1.7x	30.1x	13.0x	NM	18.9x	-15%	22%	-50%	125%	7.1%
T3 Entertainment Inc.  A204610 KR 30-Jun-22 \$1.39 \$90.8 \$61.3 \$55.7 \$9.3 1.1x NA 7.4x NA 7.7x NA 0% NA 0% NA 16.8% Vespa  A299910 KR 30-Sep-22 \$2.64 \$20.5 \$29.5 \$8.4 \$10.9 2.9x NA NM NA NA NM NA	GAMEVIL Inc.	A063080	KR	30-Sep-22	\$30.81	\$201.8	\$309.6	\$82.9	\$3.3	3.3x	3.1x	83.5x	9.0x	NM	10.0x	-10%	5%	-88%	815%	4.0%
Vespa   A29910 KR   30-Sep-22   \$2.64   \$20.5   \$29.5   \$8.4   -\$10.9   2.9x   NA   NM   NA   NM   NA   NM   NA   NA	Me2on	A201490	KR	30-Sep-22	\$3.09	\$96.2	\$98.3	\$78.1	\$21.1	1.1x	1.3x	4.1x	NA	14.9x	NA	-1%	-12%	-32%	NA	27.0%
Average 2.4x 2.1x 14.4x 9.9x 15.8x 17.5x 6% 9% -3% 92% 13.6% Median 2.1x 1.8x 8.3x 8.7x 12.4x 16.2x 3% 99% -15% 22% 17.3%  Esports  Skiliz SKLZ US 30-Sep-22 \$0.51 \$212.9  \$56.7 \$335.9  \$305.6 NM	T3 Entertainment Inc.	A204610	KR	30-Jun-22	\$1.39	\$90.8	\$61.3	\$55.7	\$9.3	1.1x	NA	7.4x	NA	7.7x	NA	0%	NA	0%	NA	16.8%
Faports   Skiliz	Vespa	A299910	KR	30-Sep-22	\$2.64	\$20.5	\$29.5	\$8.4	-\$10.9	2.9x	NA	NM	NA	NM	NA	-78%	NA	NA	NA	-129.9%
Faports   Skiliz																				
Esports   Skillz									Average	2.4x	2.1x	14.4x	9.9x	15.8x	17.5x	6%	9%	-3%	92%	13.6%
Skillz         SKLZ         US         30-Sep-22         \$0.51         \$212.9         -\$56.7         \$335.9         -\$305.6         NM									Median	2.1x	1.8x	8.3x	8.7x	12.4x	16.2x	3%	9%	-15%	22%	17.3%
Skillz         SKLZ         US         30-Sep-22         \$0.51         \$212.9         -\$56.7         \$335.9         -\$305.6         NM																				
FaZe Holdings Inc.  FAZE  US 30-Sep-22 \$1.85 \$134.1 \$90.3 \$63.7 -\$38.8 1.4x NA NM NA NM NA 30% NA	Esports																			
Enthusiast Gaming Holdings Inc. EGLX CA 30-Sep-22 \$0.55 \$82.6 \$86.5 \$149.9 -\$32.0 0.6x 0.5x NM NM NM NM NM 35% 17% NA 92% -21.4% Astralis ASTRLS DK 30-Jun-22 \$0.23 \$13.4 \$11.3 \$11.3 -\$1.0 1.0x NA NM NA 0.0x NA 0% NA 0% NA 0% NA -9.1% Super League Gaming, Inc. SLGG US 30-Sep-22 \$0.34 \$12.6 \$15.8 \$18.7 -\$28.6 0.8x 0.6x NM	Skillz	SKLZ	US	30-Sep-22	\$0.51	\$212.9	-\$56.7	\$335.9	-\$305.6	NM	NM	NM	NM	NM	NM	-2%	-34%	NA	74%	-91.0%
Astralis ASTRLS DK 30-Jun-22 \$0.23 \$13.4 \$11.3 \$11.3 -\$1.0 1.0x NA NM NA 0.0x NA 0% NA 0% NA -9.1% Super League Gaming, Inc. SLGG US 30-Sep-22 \$0.34 \$12.6 \$15.8 \$18.7 -\$28.6 0.8x 0.6x NM	FaZe Holdings Inc.	FAZE	US	30-Sep-22	\$1.85	\$134.1	\$90.3	\$63.7	-\$38.8	1.4x	NA	NM	NA	NM	NA	30%	NA	NA	NA	-60.9%
Super League Gaming, Inc.         SLGG         US         30-Sep-22         \$0.34         \$12.6         \$15.8         \$18.7         -\$28.6         0.8x         0.6x         NM	Enthusiast Gaming Holdings Inc.	EGLX	CA	30-Sep-22	\$0.55	\$82.6	\$86.5	\$149.9	-\$32.0	0.6x	0.5x	NM	NM	NM	NM	35%	17%	NA	92%	-21.4%
Esports Technologies EBET US 30-Jun-22 \$0.63 \$10.4 \$37.5 \$44.4 -\$22.4 0.8x 0.5x NM 53.6x NM NM NM NM 69% 0% 103% -50.5% Guild Esports Plc GILD GB 31-Mar-22 \$0.02 \$8.1 \$1.4 \$3.4 -\$12.5 0.4x NA NM NA NM NA NM NA NM NA NM NA 0% NA -361.8% Esports Entertainment Group GMBL MT 30-Sep-22 \$0.08 \$6.0 \$53.3 \$51.5 -\$29.4 1.0x 1.3x NM NM NM NM NM NM NM NM NM -21% NA 69% -57.0% Average 0.8x 0.7x NA NA NA NA NA NA NA 16% 28% 0% 70% -101.9%	Astralis	ASTRLS	DK	30-Jun-22	\$0.23	\$13.4	\$11.3	\$11.3	-\$1.0	1.0x	NA	NM	NA	0.0x	NA	0%	NA	0%	NA	-9.1%
Guild Esports Plc GILD GB 31-Mar-22 \$0.02 \$8.1 \$1.4 \$3.4 -\$12.5 0.4x NA NM NA NM NA NM NA NM NA 0% NA -361.8% Esports Entertainment Group GMBL MT 30-Sep-22 \$0.08 \$6.0 \$53.3 \$51.5 -\$29.4 1.0x 1.3x NM NM NM NM NM NM NM NM -21% NA 69% -57.0% Average 0.8x 0.7x NA NA NA NA NA NA 16% 28% 0% 70% -101.9%	Super League Gaming, Inc.	SLGG	US	30-Sep-22	\$0.34	\$12.6	\$15.8	\$18.7	-\$28.6	0.8x	0.6x	NM	NM	NM	NM	NM	47%	NA	17%	-152.7%
Esports Entertainment Group GMBL MT 30-Sep-22 \$0.08 \$6.0 \$53.3 \$51.5 -\$29.4 1.0x 1.3x NM NM NM NM NM NM NM -21% NA 69% -57.0%  Average 0.8x 0.7x NA NA NA NA NA 16% 28% 0% 70% -101.9%	Esports Technologies	EBET	US	30-Jun-22	\$0.63	\$10.4	\$37.5	\$44.4	-\$22.4	0.8x	0.5x	NM	53.6x	NM	NM	NM	69%	0%	103%	-50.5%
Average 0.8x 0.7x NA NA NA NA 16% 28% 0% 70% -101.9%	Guild Esports Plc	GILD	GB	31-Mar-22	\$0.02	\$8.1	\$1.4	\$3.4	-\$12.5	0.4x	NA	NM	NA	NM	NA	NM	NA	0%	NA	-361.8%
	Esports Entertainment Group	GMBL	MT	30-Sep-22	\$0.08	\$6.0	\$53.3	\$51.5	-\$29.4	1.0x	1.3x	NM	NM	NM	NM	NM	-21%	NA	69%	-57.0%
Median 0.8x 0.5x NA NA NA NA 15% 32% 0% 80% -57.0%									•											
									Median	0.8x	0.5x	NA	NA	NA	NA	15%	32%	0%	80%	-57.0%



# **PUBLIC MARKET VALUATIONS**

# ONLINE / MOBILE GAME DEVELOPERS IN CHINA / INDIA / SE ASIA AND ESPORTS

COMPANY NAME	TICKER	COUNTRY	/ LTM	PRICE	MCAP	EV	REVENUE	EBITDA	EV/RI	EVENUE	EV/E	BITDA	PRICE/E	EARNINGS	REVENUE	GROWTH	EBITDA	GROWTH	EBITDA/REV
China, South East Asia (US and		000	2				LTM	LTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM	LTM
Tencent Holdings	700	CN	30-Sep-22	\$42.84	\$403.029.0	\$422,449,4	\$77.841.2	\$21.589.3	5.4x	4.9x	21.7x	15.8x	16.6x	22.1x	1%	7%	-16%	20%	27.7%
NetEase	NTES	CN	30-Sep-22	\$72.63	\$45,050.3	\$33,390.0	\$13,425.8	\$3,194.8	2.5x	2.2x	10.5x	8.8x	15.9x	14.4x	15%	9%	25%	15%	23.8%
Sea Limited	SE	SG	30-Sep-22	\$52.03	\$29,227.2	\$27,350,2	\$12,220,2	-\$1,793.3	2.2x	2.1x	NM	NM	NM	NM	47%	7%	NA	102%	-14.7%
G-bits Network	603444	CN	30-Sep-22	\$45.36	\$3,259.7	\$2,781.4	\$697.7	\$266.9	3.9x	3.3x	10.1x	8.3x	17.6x	12.3x	19%	16%	4%	22%	38.2%
JOYY	YY	CN	30-Sep-22	\$31.59	\$2,237.9	-\$530.6	\$2,470.3	\$293.2	NM	NM	NM	NM	4.3x	12.5x	-7%	7%	NA	2%	11.9%
XD Inc.	2400	CN	30-Jun-22	\$2.77	\$1,307.5	\$1.039.2	\$435.6	-\$143.2	2.4x	1.9x	NM	NM	NM	NM	5%	29%	NA	81%	-32.9%
NetDragon	777	CN	30-Jun-22	\$2.15	\$1,159.3	\$800.5	\$1.182.2	\$279.9	0.7x	0.6x	2.8x	2.9x	6.5x	5.7x	19%	12%	-1%	2%	23.7%
HUYA	HUYA	CN	30-Sep-22	\$3.95	\$946.0	-\$545.1	\$1,395.4	-\$71.4	NM	NM	NM	NM	NM	NM	-14%	-8%	NA NA	16%	-5.1%
iDreamSky	1119	CN	30-Jun-22	\$0.50	\$686.8	\$931.4	\$395.9	\$12.9	2.3x	1.6x	57.6x	6.3x	NM	8.8x	-11%	52%	-71%	1082%	3.3%
Nazara	Nazara	IN	30-Sep-22	\$7.01	\$462.2	\$420.4	\$104.2	\$11.6	4.1x	2.8x	35.0x	22.6x	0.0x	NA	65%	47%	14%	63%	11.1%
Archosaur Games Inc.	9990	CN	30-Jun-22	\$0.49	\$392.9	\$67.1	\$104.0	-\$78.8	0.6x	0.3x	NM	NM	NM	NM	-40%	125%	NA	60%	-75.8%
Ourgame	6899	KY	30-Jun-22	\$0.04	\$47.0	\$15.9	\$23.6	-\$16.1	0.7x	NA NA	NM	NA	NM	NA	47%	NA	NA	NA	-68.3%
FingerTango	6860	CN	30-Jun-22	\$0.01	\$26.6	-\$76.3	\$108.0	-\$93.9	NM	NA	NM	NA	NM	NA NA	20%	NA	NA NA	NA NA	-86.9%
Digital Hollywood	2022	CN	30-Jun-22	\$0.01	\$14.3	-\$11.0	\$12.9	-\$2.5	NM	NA NA	NM	NA NA	NM	NA NA	-7%	NA	NA NA	NA NA	-19.5%
Digital Flollywood	2022	CIN	30-3u11-22	φυ.υ ι	ψ14.3	-φ11.0	Ψ12.9	-φ2.5	INIVI	INA	INIVI	INA	INIVI	INA	-1 /0	INA	INA	INA	-19.576
								Average	2.5x	2.2x	22.9x	10.8x	10.2x	12.6x	11%	28%	-7%	133%	-11.7%
								Median	2.5x 2.4x	2.2x 2.1x	16.1x	8.6x	10.2x 11.2x	12.6x 12.4x	10%	12%	1%	22%	-0.9%
								Median	2.4X	2.1X	10.18	0.00	11.28	12.48	10%	1270	1 70	2270	-0.9%
China (Shenzhen listed)																			
Quihoo 360	601360	CN	30-Sep-22	\$0.95	\$6,637.1	\$3.549.8	\$1,304.6	-\$8.7	2.6x	2.3x	NM	28.7x	NM	47.9x	-24%	13%	NA	NA	-0.7%
37Games	002555	CN	30-Sep-22	\$2.62	\$5,820.2	\$4.970.1	\$2,218.6	\$524.6	2.0x	1.9x	9.1x	9.0x	11.9x	11.6x	4%	17%	50%	2%	23.6%
Perfect World	002535	CN	30-Sep-22	\$1.84	\$3,648.6	\$3.694.8	\$1,052.8	\$91.0	3.4x	2.7x	32.7x	11.9x	23.9x	13.6x	-16%	28%	-19%	232%	8.6%
Beijing Kunlun	300418	CN	30-Sep-22	\$2.09	\$2,470.0	\$2,767.6	\$658.0	\$162.5	4.1x	3.8x	15.8x	15.1x	NM	14.9x	1%	8%	116%	10%	24.7%
7 0	002558	CN	30-Sep-22		\$2,470.0		\$302.9	\$105.1	6.3x	6.3x	18.0x	12.4x	16.3x	18.2x	6%	0%	54%	47%	34.7%
Giant Network		CN		\$1.15		\$1,980.4	700-0						16.3x						
Kingnet Network	002517	CN	30-Sep-22	\$0.95	\$2,004.6	\$1,665.7	\$499.1	\$187.1	3.2x	2.9x	8.6x NM	8.0x		13.8x	71%	13%	95%	8%	37.5%
Ourpalm	300315		30-Sep-22	\$0.47	\$1,271.4	\$895.0	\$174.2	-\$0.2	5.0x	4.6x		14.9x	NM	29.7x	-23%	8%	NA NA	NA 000/	-0.1%
Youzu Interactive	002174	CN CN	30-Sep-22	\$1.34	\$1,211.2	\$1,112.3	\$302.4	\$55.5	3.6x	3.7x	18.0x NM	10.3x	NM NM	21.4x	-38%	-4%	NA NA	88%	18.3%
Dalian Zeus	002354		30-Sep-22	\$0.57	\$938.0	\$829.4	\$267.9	-\$4.5	3.0x	NA 1110		NA		NA NA	35%	NA 1997		NA 1510/	-1.7%
ZQ Games	300052	CN	30-Sep-22	\$2.91	\$761.4	\$772.9	\$45.4	\$2.8	16.5x	14.6x	NM	NM	NM	NM	-8%	13%	20%	151%	6.2%
								A.,	E 0:-	4.70	47.0	40.00	40.00	04.4:	40/	400/	E00/	770/	45 40/
								Average	5.0x	4.7x	17.0x	13.8x	16.6x	21.4x	1%	10%	53%	77%	15.1%
								Median	3.5x	3.7x	16.9x	12.2x	15.3x	16.6x	-3%	13%	52%	47%	13.5%
Hardware & Tools																1			1
NVIDIA	NVDA	US	30-Oct-22	\$146.14	\$359,650.5	\$358,411.5	\$28,566.0	\$8,718.0	12.5x	13.2x	40.3x	40.7x	62.0x	37.5x	18%	-5%	-11%	1%	30.5%
Dell	DELL	US	28-Oct-22	\$40.22	\$28,802.7	\$52,154.7	\$105,254.0	\$9,060.0	0.5x	0.6x	5.5x	5.4x	17.2x	6.7x	15%	-13%	6%	7%	8.6%
Hewlett Packard	HPE	US	31-Oct-22	\$15.96	\$20,457.8	\$30,924.8	\$28,496.0	\$4,780.0	1.1x	1.1x	6.0x	5.7x	24.2x	7.9x	3%	2%	-1%	14%	16.8%
Roblox	RBLX	US	30-Sep-22	\$28.46	\$17,099.2	\$15,557.8	\$2,214.8	-\$662.6	7.0x	5.0x	NM	62.4x	NM	NM	33%	39%	NA	138%	-29.9%
Unity	U	US	30-Sep-22	\$28.59	\$11,522.9	\$11,647.8	\$1,255.9	-\$597.0	9.3x	5.6x	NM	71.0x	NM	NM	24%	65%	NA	127%	-47.5%
Logitech	LOGN	CH	30-Sep-22	\$61.71	\$9,975.6	\$9,138.6	\$5,171.6	\$765.8	1.7x	1.8x	11.0x	11.6x	19.4x	17.0x	-11%	-3%	-38%	3%	14.8%
ASUS	2357	TW	30-Sep-22	\$8.74	\$6,491.7	\$7,393.7	\$17,679.7	\$995.9	0.4x	0.5x	6.5x	12.5x	6.6x	12.9x	11%	-13%	-33%	43%	5.6%
Applovin	APP	US	30-Sep-22	\$10.53	\$3,913.9	\$6,255.7	\$2,908.2	\$618.2	2.2x	2.2x	9.4x	5.8x	NM	41.9x	16%	-3%	20%	76%	21.3%
MSI	2377	TW	30-Sep-22	\$3.89	\$3,286.4	\$2,716.6	\$6,131.0	\$503.5	0.4x	0.5x	5.1x	7.4x	7.7x	11.9x	3%	-15%	-14%	30%	8.2%
Acer	2353	TW	30-Sep-22	\$0.77	\$2,300.6	\$1,881.5	\$9,503.8	\$329.3	0.2x	0.2x	5.1x	7.6x	8.8x	14.9x	-4%	-13%	-29%	27%	3.5%
Corsair Gaming	CRSR	US	30-Sep-22	\$13.57	\$1,364.2	\$1,641.7	\$1,487.0	\$10.4	1.1x	1.1x	43.7x	15.1x	NM	19.0x	-24%	0%	-95%	940%	0.7%
Bidstack	BIDS	GB	30-Jun-22	\$0.03	\$43.5	\$39.1	\$4.7	-\$9.4	8.4x	3.6x	NM	NM	NM	NM	72%	131%	NA	10%	NM
Versus Systems	VS	CA	30-Sep-22	\$0.49	\$2.0	-\$2.1	\$1.3	-\$14.1	NM	NM	NM	NM	NM	NM	72%	121%	NA	24%	NM
								Average	3.5x	2.8x	17.9x	20.9x	20.9x	19.9x	16%	24%	-19%	111%	2.7%
								Median	1.1x	1.1x	8.0x	9.6x	17.2x	16.0x	13%	-1%	-12%	27%	6.9%



21

## MARKET OUTLOOK

#### CONTINUED STRONG ACTIVITY

- 2023 will be another year of heavy consolidation, diversification and investments in the gaming industry, but at a smaller scale than 2022.
- Top buyers will likely be Embracer, Sony, Tencent, Microsoft and Take-Two. We expect several major M&A / financing deals from Savvy Gaming, as PIF ear-marked \$35B for gaming deals.
- Hot segments for both M&A and financings will be AR / VR and tools / AI.
- PC / console consolidation will continue to be the biggest segment. Effective UA will
  continue to be the top challenge in mobile, and listed buyers are increasing focused on
  expanding their audience via company or individual game acquisitions. We expect a very
  active mobile M&A market in 2023.
- While gaming / blockchain VC funds raised over \$13B in 2022 and there is a need to deploy some of the capital, investors are more cautious, and valuations to continue to come down.
- \$4B was invested in almost 400 blockchain gaming companies in 2022, and we expect several highly successful games to be launched in 2023. We expect a first wave of consolidation in the crypto gaming space this year.
- Private equity firms are attracted by the current lower valuations of listed gaming companies, and we expect several gaming companies being taken private.
- Public gaming company valuations will hopefully recover in the second half of the year, and a wave of gaming IPO / SPAC deals will follow.

#### **BUYERS TO WATCH**



























## GLOBAL REACH COMBINED WITH LOCAL PRESENCE

ONE OF THE LARGEST TECH TEAMS WITH OVER 100 PROFESSIONALS IN THE US, EUROPE, AND MIDDLE EAST

5 countries







+400 transactions



+70% cross-border transactions



8 offices



3 continents







+100 professionals



STRICTLY CONFIDENTIAL



London, Paris, Munich, San Francisco, Los Angeles, Berlin, and Dubai\* focuses on mergers & acquisitions and corporate finance services worldwide in Consumer & Retail Technology, Digital Media, FinTech, Mobility & Sustainability, Software/SaaS, Digital Services, and Industrial Tech sectors.

Drake Star is the marketing name for the global investment bank Drake Star Partners Limited and its subsidiaries and affiliates. In the USA, all securities are transacted through Drake Star Securities LLC. In the USA, Drake Star Securities LLC is regulated by FINRA and is a member of SIPC. Drake Star UK Limited (FRN 942020) is an appointed representative of Kession Capital Ltd (FRN582160), which is authorized and regulated by the Financial Conduct Authority. © 2023 Drake Star Partners Limited.

For more information, visit www.drakestar.com.

\*Partner Office